

Committee of the Whole 2025-2026 Budget Retreat April 17, 2024



Welcome & Budget Message



www.minneapolisparks.org/budget

2025 – 2026 Budget Development

- First two-year budget process
- Final two years of the 2023 2026 Strategic Directions
- In preparation for the budget retreats staff provided study reports to the Board for compensation, budget process, fund histories, and budget issues and funding needs
- Economic conditions, property tax pressures, and funding needs will require thoughtful consideration and result in a more difficult budget process

Budget Retreat Day 1

- Set the base for budget discussions
- Reground ourselves in the work we've already begun
- Obtain input on Board budget priorities

Welcome & Budget Message

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Budget Retreat Day 2

- Continue to reground ourselves in the work we've already begun
- Refine input on Board budget priorities
- Obtain Board input to guide the direction of the 2025-2026 Budget including compensation framework, current service level, and maximum property tax levy request

Key Information Needed from Commissioners

- 2025-2026 priorities within the 2023-2026 strategic directions with potential recommendation for revisions to or pause of any budget actions
- Direction to link the priorities to property taxes, other on-going funding, onetime funding, or operating decreases
- Direction for the MPRB maximum property tax levy request



Pre-Retreat Presentations





- Administration and Finance Committee Study Reports
 - Compensation 101 Overview March 6, 2024
 - Budget Process and Fund History March 20, 2024
 - 2025 and 2026 Budget Issues April 3, 2024



Compensation 101 Overview





Components/Definitions



Annual Wage Increase: This is an annual increase provided to job categories as determined by CBA or, for non-represented and appointed staff, the Superintendent. Commissioners determine this for the Superintendent.



Step Increase: Most positions have a limited series of steps that an individual progresses through during the initial years of employment. These steps are typically about 4% to 4.5% apart from each other.



Reclassification: This is a process of determining if the person's job description is reflective of the work they are being asked to do or are authorized to do. This is a focus on job duties versus compensation.



Market-based Wage Study: This is a process of comparing a job category at the MPRB against relevant positions to determine if the MPRB's wage range is within the market for that position. These are typically done at an organizational level every few years.



Budget Considerations

- General Fund budget is heavily reliant on property taxes with 79% of the budget supported by this one funding source
- Wages and fringe is 72% of the General Fund expenditure budget
- To fund an increase to the budget it would require an increase to property taxes or a reduction to expenditures
 - If all certified and appointed General Fund positions receive an additional 1% general wage increase it would equate to approximately \$600,000
 - Average Full-Time Position Wage & Benefits = \$111,000 (5.45 FTE)
 - 0.73% Property Tax Increase
 - If all certified and appointed General Fund positions receive an additional 5% general wage increase it would equate to approximately \$3,000,000
 - Average Full-Time Position Wage & Benefits = \$111,000 (27 FTE)
 - 3.65% Property Tax Increase

Outcomes that are Desired



Talent Acquisition

Attract diverse and talented individuals at the forefront of the industry



Market Placement

Maintain competitive wages at the top of MPRB range to retain top talent



Wage Compression Relief

Alleviate pressure between employee and supervisor pay rates at all levels of the organization



Pay Equity

Ensure equitable pay ratios between employees from historically marginalized communities and employees from non-racialized backgrounds



Budget Process and Funds History



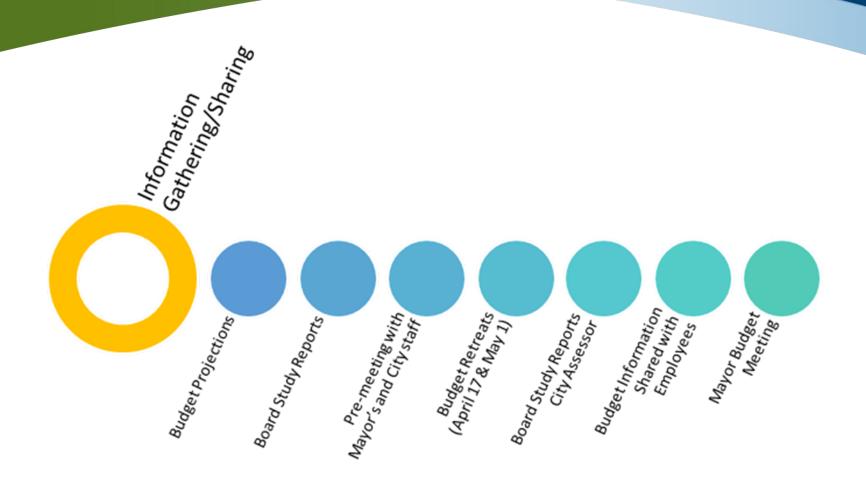


- Two-Year Budget Process for 2025 and 2026
 - Aligns with City budget process
 - Provides time and ability to go deeper and over time will result in a more complete fiscal picture
 - Ability to have a program partially funded in the first year and fully funded in the second year
 - Ability to implement, evaluate, and report prior to the next two-year budget cycle
 - Will result in the adoption of the 2025 annual budget and 2026 budget plan



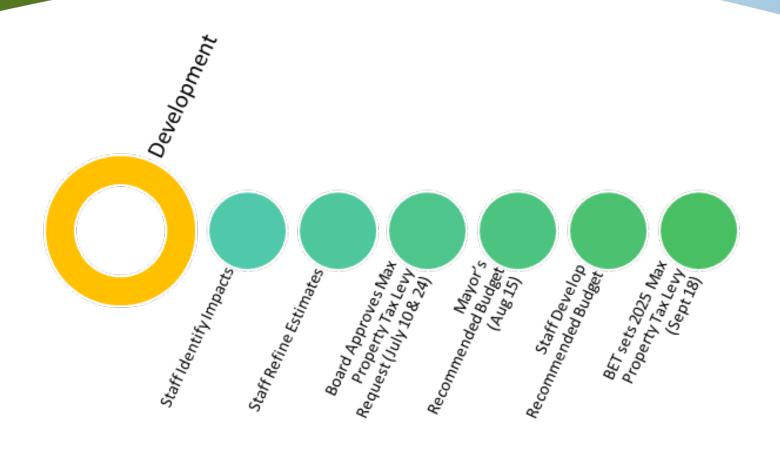


















Commissioner Amendments

- Can be submitted any time before the budget is adopted
- Should include how the amendment will be funded
- Executive Team available to provide professional support
- Board practice has been to present final amendments for consideration by December 4 for transparency

General Fund History





 The MPRB's property tax levy has increased an average of 5.3 percent annually for the past ten years and the City's increase has averaged 5.8 percent

	Park Board Property Tax Levy (in millions)										
	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	
General Fund	\$50.6	\$52.6	\$58.0	\$60.5	\$63.9	\$67.6	\$68.9	\$74.4	\$78.5	\$82.7	
Increase	4.0%	4.0%	10.3%	4.2%	5.8%	5.8%	1.9%	8.0%	5.4%	5.3%	
Tree Levy	\$1.5	\$1.7	\$1.7	\$1.8	\$1.8	\$1.9	\$1.4				
Increase	45.9%	17.4%	0.0%	1.2%	3.0%	3.9%	-24.6%	-100.0%			
Total	\$52.0	\$54.3	\$59.7	\$62.2	\$65.7	\$69.5	\$70.3	\$74.4	\$78.5	\$82.7	
Increase \$	\$2.4	\$2.3	\$5.4	\$2.5	\$3.5	\$3.8	\$0.8	\$4.1	\$4.0	\$4.2	
Increase %	4.9%	4.4%	10.0%	4.1%	5.7%	5.7%	1.2%	5.8%	5.4%	5.3%	

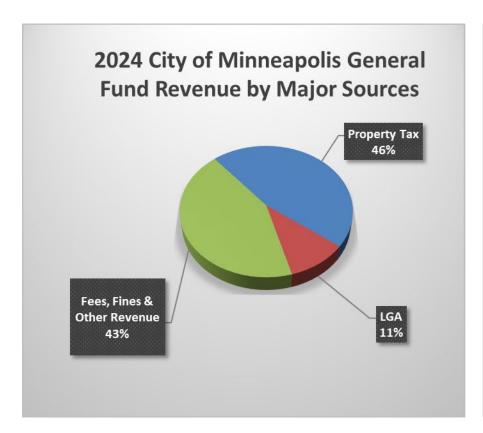
City of Minneapolis Property Tax Levy (in millions)										
2015 2016 2017 2018 2019 2020 2021 2022 2023 2024										2024
Amount	\$224.0	\$231.7	\$242.6	\$256.4	\$271.6	\$292.2	\$312.9	\$340.7	\$364.3	\$387.8
Increase \$	\$3.5	\$7.7	\$10.9	\$13.8	\$15.2	\$20.6	\$20.7	\$27.8	\$23.6	\$23.5
Increase %	1.6%	3.4%	4.7%	5.7%	5.9%	7.6%	7.1%	8.9%	6.9%	6.4%

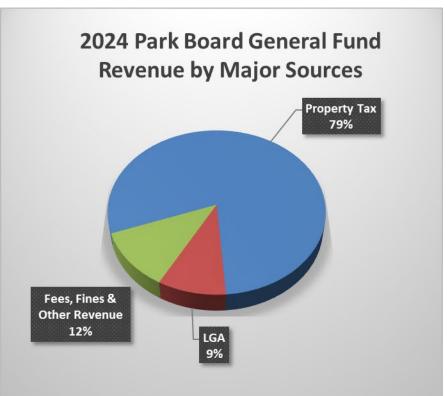
General Fund History





 MPRB heavily reliant on property taxes, while the City has more diversified revenue sources



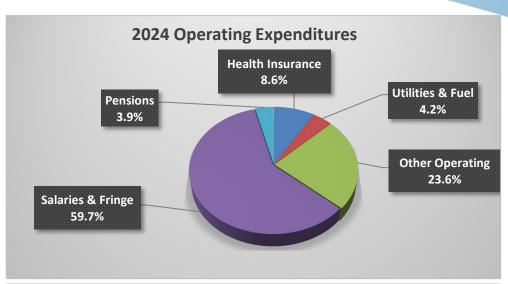


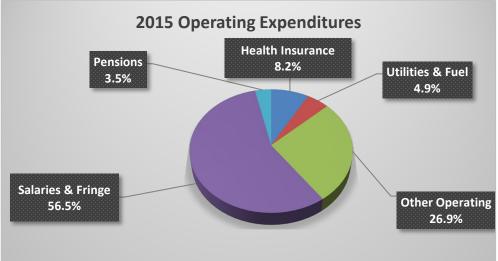
General Fund History

www.minneapolisparks.org/budget



As the workforce has recovered from a low point in 2012, and minimum wage has increased, salary and fringe spending has become a larger percentage of the operating budget.

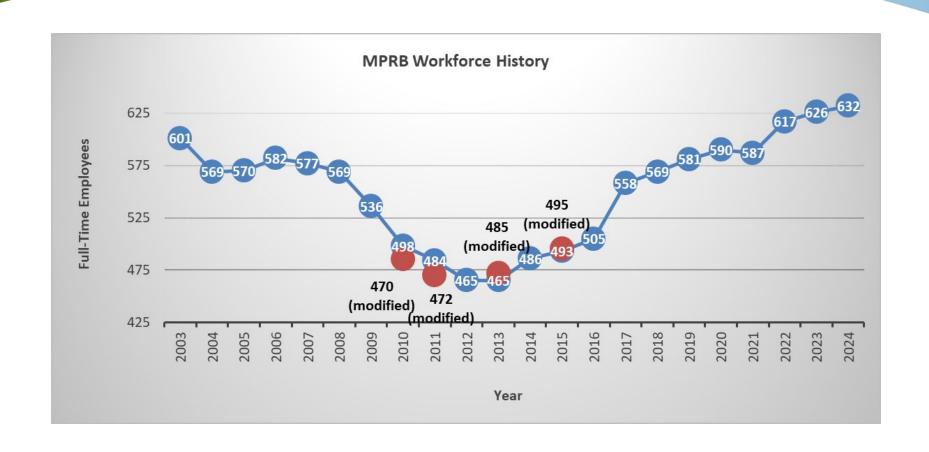




Full-Time Employees (all funds)





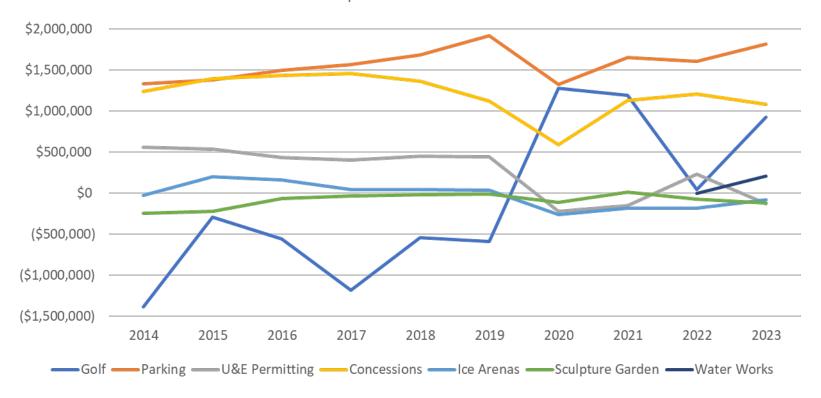


Enterprise Fund History





Enterprise Areas Net Income





Racial Equity and the Budget Process





Citywide Needs Based Free and Reduced Cost Programming Strategy



Budget Action





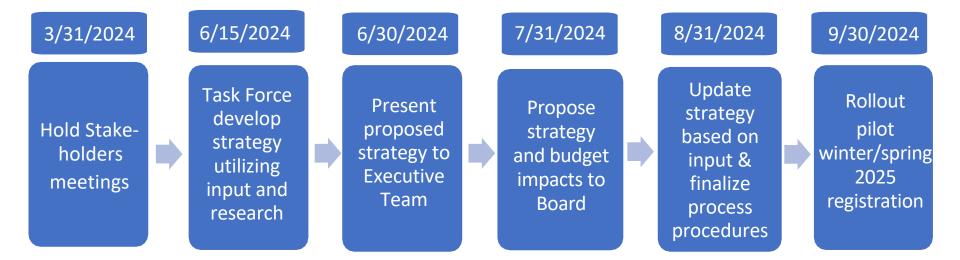
- Identify a Citywide needs based free and reduced cost programming strategy for the Minneapolis Parks to replace the three current programs (Fee Assistance, Scholarship, Free Youth Programs and Free Rec Plus sites)
- The strategy should not add barriers beyond the standard registration process and should consider applying to Minneapolis residents of all ages
- Based on the strategy, develop a policy and procedure recommendation for participation and metrics for determining efficacy of the program to serve residents' needs



Budget Action Timeline









Current Fee Assistance Programs

www.minneapolisparks.org/budget



<u>Fee Assistance</u>: Eligibility determined by meeting the current income guidelines and completing an application along with providing documentation. Fee waivers are for instructional portion of fees only and not for supplies.

Scholarship FUNd: Cover costs for up to \$300 per person per year minus a \$5. participation fee per activity.

<u>Free Program Sites</u>: All youth programs and sports are free at 17 Minneapolis Parks and facilities. Sites were located within an ACP at the inception of this program and registration is free for anyone 17 and under with a Minneapolis address. Rec Plus is free and donation based at three sites



Stakeholder Meetings Feedback

www.minneapolisparks.org/budget



Challenges:

Communication

- Understanding the overall goal for offering free programs? Are we reaching that goal? How is that being tracked?
- How staff communicates the three options to families is not consistent.
- Information needs to be translated in various languages.

Registration

- Not reaching the intended population
- People registering at multiple locations
- High number of "no shows"
- Registration process isn't equitable for everyone



Stakeholder Meetings Feedback

www.minneapolisparks.org/budget



Challenges (continued):

- Financial
 - Overall negative budget implication for organization
 - · Making decisions based on assumptions of registrants financial standing

Successes:

- Eliminating barriers for some families
- Getting new families into the recreation centers

Stakeholder Meetings Feedback

www.minneapolisparks.org/budget



Ideas and Recommendations Shared:

- Pilot with citywide youth programming
- Better communication, marketing and community engagement
 - Translate information in multiple languages
 - QR codes with audio
 - Utilize school liaisons
- One overall discount done through Active.net
 - Task force will vet and test this
- Develop process and procedures for the program
 - include no shows and duplicate
- Charge a participation fee (example \$5)
- Train staff for consistency
 - Purpose and goal of the program



Next Steps



- Needs Based Free and Reduce Cost Programs Task Force
 - First meeting is Thursday, April 18th
 - Use input from stakeholder meeting to guide the task force work
 - Research programs of other agencies
 - Develop recommendations that will be presented to leadership team



Financial Information





Lupient Scholarship Fund

- Balance is \$95,584
- Provide swim lessons (\$5 participation fee) at Lupient Water Park and beaches
- Lifeguard recruitment and training at Phillips Aquatics Center

Scholarship FUNd

- Fund with one-time funds and ongoing donations
- Donations via the DONATIONS tab \$2,305.05
- Opt in donations at customer checkout \$10,233.83
- TOTAL donations since inception of program in November 2021 \$12,538.88
- Current balance is \$236,756
- Number of Scholarships awarded in 2023 Total 114, Adult 51, Youth 62

Financial Information





General Fund 2024 Budget

- Donation budget reduced by \$522,000 through revenue increases and expenditure reductions
- Quarter 1, 2024 revenues
 - Recreation revenues ahead of last year by about 10 percent, excluding Rec Plus
 - RecPlus revenues ahead of last year by about 50 percent, due to fee increases that went into effect in Summer 2023

2025-2026 Budget Development

- Successful roll-out of a citywide pilot program will impact revenues with more youth benefiting and participating in programs nearer their home
- With a new streamlined understandable program, the revenue impact may be lessoned.
- Recommend reduction to revenue \$150,000 per year in 2025 and 2026







Five-Year Projections All Funds



Special Revenue Fund



	Budget	Estimate	Estimate	Estimate	Estimate	Estimate
Grant & Dedicated Revenue	2024	2025	2026	2027	2028	2029
Revenue	1,867,600	1,367,600	1,367,600	1,367,600	1,367,600	1,367,600
Expense	1,867,600	1,367,600	1,367,600	1,367,600	1,367,600	1,367,600
Net Income	-	-	-	-	-	-
	Budget	Estimate	Estimate	Estimate	Estimate	Estimate
Natural Areas	2024	2025	2026	2027	2028	2029
Revenue	500,000	515,000	530,450	546,364	562,754	579,637
Expense	500,000	515,000	530,450	546,364	562,754	579,637
Net Income	-	-	-	-	-	-

Internal Service Funds



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		Budget	Estimate	Estimate	Estimate	Estimate	Estimate
		2024	2025	2026	2027	2028	2029
Equipm	ent Services						
	Revenue	6,435,276	7,169,225	7,389,281	7,616,187	7,850,162	8,091,431
	Expense	6,435,276	7,169,225	7,389,281	7,616,187	7,850,162	8,091,431
	Net Income	-	-	-	_	_	_
Informa	ation Technology S	ervices					
	Revenue	3,083,542	3,229,514	3,390,219	3,556,310	3,677,972	3,803,897
	Expense	3,137,542	3,229,514	3,390,219	3,556,310	3,677,972	3,803,897
	Net Income	(54,000)	-	-	-	-	-
Self-Ins	urance						
	Revenue	2,039,000	2,263,439	2,332,201	2,403,055	2,475,606	2,550,349
	Expense	2,039,000	2,263,439	2,332,201	2,403,055	2,475,606	2,550,349
	Net Income	-	-	-	-	-	-
Total In	ternal Service						
	Revenue	11,557,818	12,662,178	13,111,700	13,575,552	14,003,740	14,445,677
	Expense	11,611,818	12,662,178	13,111,700	13,575,552	14,003,740	14,445,677
	Net Income	(54,000)	_	_	_	_	_

Enterprise Fund



	Budget	Estimate	Estimate	Estimate	Estimate	Estimate
	2024	2025	2026	2027	2028	2029
Golf Operations						
Revenue	8,718,441	8,936,402	9,159,812	9,388,807	9,623,528	9,864,116
Expense	7,947,338	8,275,245	8,530,140	8,793,014	9,064,122	9,343,729
Net Income	771,103	661,157	629,672	595,794	559,406	520,386
Ice Arena Operations						
Revenue	1,391,279	1,426,061	1,461,712	1,498,255	1,535,712	1,574,104
Expense	1,381,920	1,438,536	1,483,485	1,529,872	1,577,745	1,627,154
Net Income	9,359	(12,475)	(21,772)	(31,617)	(42,034)	(53,049)
Parking Operations						
Revenue	2,579,715	2,644,208	2,710,313	2,778,071	2,847,523	2,918,711
Expense	771,854	800,178	824,835	850,263	876,489	903,537
Net Income	1,807,861	1,844,030	1,885,478	1,927,808	1,971,034	2,015,173
Use & Event Permitting						
Revenue	1,334,312	1,317,67 0	1,370,612	1,405,877	1,442,024	1,478,074
Expense	1,155,461	1,210,575	1,268,964	1,310,209	1,352,799	1,395,781
Net Income	178,851	107,094	101,647	95,668	89,225	82,293

Enterprise Fund



		Estimate	Estimate	Estimate	Estimate	Estimate	Estimate
		2024	2025	2026	2027	2028	2028
Vendor Agre	ements/Conc	essions					
	Revenue	1,425,328	1,460,961	1,497,485	1,534,922	1,573,295	1,612,628
	Expense	474,045	496,168	512,041	528,440	545,382	562,888
	Net Income	951,283	964,794	985,444	1,006,483	1,027,913	1,049,740
Sculpture Ga	arden & Cowle	es Conservatory	7				
	Revenue	195,000	199,875	204,872	209,994	215,244	220,625
	Expense	386,090	402,385	414,941	427,897	441,268	455,066
	Net Income	(191,090)	(202,510)	(210,069)	(217,904)	(226,024)	(234,442)
Water Works							
	Revenue	320,000	378,000	387,450	397,136	407,065	417,241
	Expense	641,597	670,737	692,026	714,011	736,717	760,169
	Net Income	(321,597)	(292,737)	(304,576)	(316,875)	(329,653)	(342,928)
Total Enterp	rise Fund Ope	erations					
	Revenue	15,964,075	16,363,177	16,792,256	17,213,063	17,644,389	18,085,499
	Expense	12,758,305	13,293,824	13,726,431	14,153,706	14,594,523	15,048,325
	Net Income	3,205,770	3,069,353	3,065,825	3,059,357	3,049,867	3,037,174

Enterprise Fund



	Budget	Estimate	Estimate	Estimate	Estimate	Estimate
	2024	2025	2026	2027	2028	2029
Enterprise Fund Net Income	3,205,770	3,069,353	3,065,825	3,059,357	3,049,867	3,037,174
Uses of Enterprise Fund Net Income						
Capital Improvements	1,785,000	1,910,000	1,910,000	1,910,000	1,910,000	1,910,000
MERF Payment	141,773	141,773	141,773	141,773	141,773	141,773
Debt Service						
Parade Ice	1,138,450	1,155,300	1,143,400	718,500	710,200	696,800
Minnehaha Refectory	140,050	140,050	-	-	-	-
Total Debt Service	1,278,500	1,295,350	1,143,400	718,500	710,200	696,800
Total Improvements & Debt Service	3,205,273	3,347,123	3,195,173	2,770,273	2,761,973	2,748,573
Net Income Less Improvements						
& Debt Service	497	(277,770)	(129,348)	289,084	287,894	288,601
Projected Enterprise Fund Reserve						
Balance	6,443,139	6,165,369	6,036,021	6,325,106	6,612,999	6,901,600

Enterprise Fund - Stormwater





	Budget	Estimate	Estimate	Estimate	Estimate	Estimate
Enterprise Stormwater Fund	2024	2025	2026	2027	2028	2029
Revenue	1,324,000	1,363,720	1,404,632	1,446,771	1,490,174	1,534,879
Expense	1,324,000	1,363,720	1,404,632	1,446,771	1,490,174	1,534,879
Net Income	-	-	-	-	-	-

An annual wage increase and future increases in overall stormwater utility funding is anticipated. A stormwater management program is being developed with a consultant including development of a budget for implementing and maintaining the stormwater management program, including funding sources, prioritized allocations, and budget justifications.





- General Fund Five-Year Projections Fully Loaded
 - Strategic directions funding needs
 - Budget issues with estimated costs
 - Fix inflationary issues in first year
 - Accelerated Property Tax for Youth Investment
 - System Equity Investment Graco, Upper Harbor Terminal, North Commons



Estimated Gap	0	0	0	0	0	0
Total Expense	103,168,433	113,109,831	118,502,890	123,723,341	128,064,821	132,750,345
Park Land Acquisition Reserve	275,606	275,606	275,606	275,606	275,606	275,606
Operations Facilities	363,326	363,326	363,326	363,326	363,326	363,326
Neighborhood Park Capital Levy	2,180,000	2,180,000	2,180,000	2,180,000	2,180,000	2,180,000
Operating Costs	100,349,501	110,290,899	115,683,958	120,904,409	125,245,889	129,931,413
Other Expenditures	25,830,877	29,586,119	30,717,914	32,079,177	33,294,513	34,611,698
Health Insurance	8,894,179	9,472,301	9,945,916	10,443,211	10,965,372	11,513,641
Part-Time Wages & Fringe	12,459,751	13,786,695	14,205,922	14,949,156	15,371,872	15,834,359
Full-Time Wages & Fringe	53,164,694	57,445,783	60,814,207	63,432,865	65,614,133	67,971,716
Total Revenue	103,168,433	113,109,831	118,502,890	123,723,341	128,064,821	132,750,345
Fees, Fines and Other Revenues	10,861,963	10,311,963	10,161,963	10,161,963	10,161,963	10,161,963
American Rescue Plan Act	875,400	0	0	0	0	0
Local Government Aid	9,605,214	9,620,577	9,620,577	9,620,577	9,620,577	9,620,577
Property Taxes	81,825,856	93,177,290	98,720,350	103,940,801	108,282,281	112,967,805
	2024	2025	2026	2027	2028	2029
	Budget	Budget	Budget	Budget	Budget	Budget
	Adopted	Est	Est	Est	Est	Est
General Fund Property Tax Levy Increase		13.87%	5.95%	5.29%	4.18%	4.33%



- General Fund Five-Year Projections Bare Bones
 - Strategic directions funding needs not funded
 - Budget issues with estimated costs only fund mandated and compensation adjustments
 - Fix inflationary issues over five years
 - Accelerated Property Tax for Youth Investment not funded
 - System Equity Investment Graco, Upper Harbor Terminal, North Commons



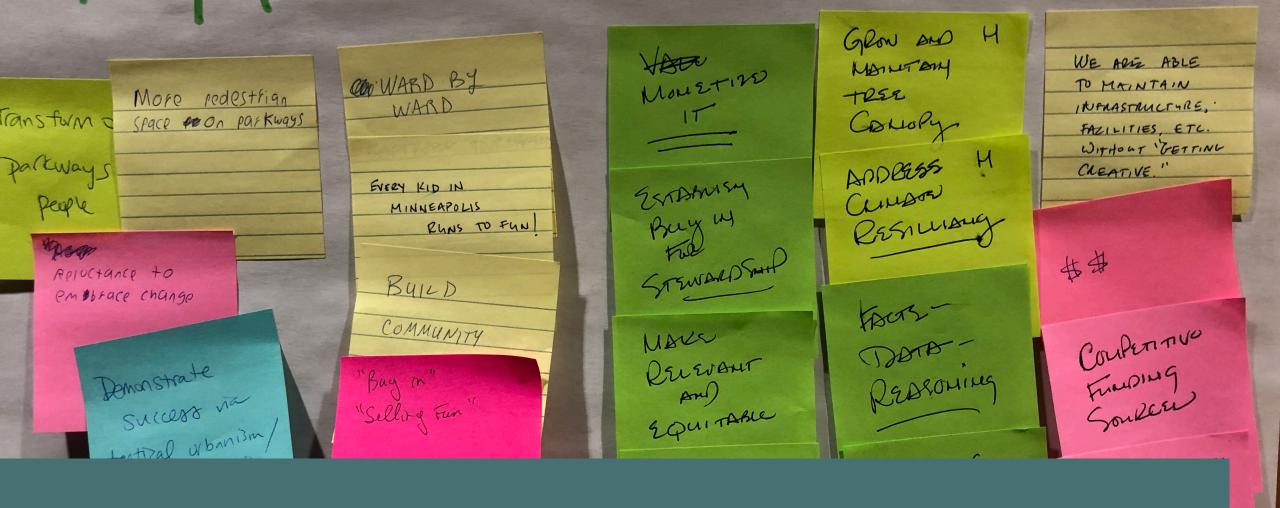
Estimated Gap	0	(520,000)	(260,000)	0	0	0
Total Expense	103,168,433	109,486,448	115,142,409	120,989,003	126,185,548	131,815,608
Park Land Acquisition Reserve	275,606	275,606	275,606	275,606	275,606	275,606
Operations Facilities	363,326	363,326	363,326	363,326	363,326	363,326
Neighborhood Park Capital Levy	2,180,000	2,180,000	2,180,000	2,180,000	2,180,000	2,180,000
Operating Costs	100,349,501	106,667,516	112,323,477	118,170,071	123,366,616	128,996,676
Other Expenditures	25,830,877	27,273,737	29,079,372	31,263,860	33,392,652	35,714,561
Health Insurance	8,894,179	9,472,301	9,945,916	10,443,211	10,965,372	11,513,641
Part-Time Wages & Fringe	12,459,751	13,086,695	13,688,422	14,418,719	14,828,173	15,277,068
Full-Time Wages & Fringe	53,164,694	56,834,783	59,609,767	62,044,281	64,180,419	66,491,407
Total Revenue	103,168,433	108,966,448	114,882,409	120,989,003	126,185,548	131,815,608
Fees, Fines and Other Revenues	10,861,963	10,461,963	10,311,963	10,311,963	10,311,963	10,311,963
American Rescue Plan Act	875,400	0	0	0	0	0
Local Government Aid	9,605,214	9,620,577	9,620,577	9,620,577	9,620,577	9,620,577
Property Taxes	81,825,856	88,883,908	94,949,868	101,056,462	106,253,008	111,883,068
	2024	2025	2026	2027	2028	2029
	Budget	Budget	Budget	Budget	Budget	Budget
	Adopted	Est	Est	Est	Est	Est
General Fund Property Tax Levy Increase		8.63%	6.82%	6.43%	5.14%	5.30%





- General Fund Five-Year Projections Tax increase & Operating Reductions
 - Property Tax increase no greater than 7 percent
 - Strategic directions funding needs fund some and pause others
 - Budget issues with estimated costs fund some
 - Fix inflationary issues over five years
 - Accelerated Property Tax for Youth Investment not funded
 - System Equity Investment Graco, Upper Harbor Terminal, North Commons

General Fund Property Tax Levy Inc	7.00%	7.00%	
	Adopted	Est	Est
	Budget	Budget	Budget
	2024	2025	2026
Property Taxes	81,825,856	87,553,666	93,682,422
Local Government Aid	9,605,214	9,620,577	9,620,577
American Rescue Plan Act	875,400	0	0
Fees, Fines and Other Revenues	10,861,963	10,461,963	10,311,963
Total Revenue	103,168,433	107,636,206	113,614,962
Full-Time Wages & Fringe	53,164,694	57,100,783	60,285,407
Part-Time Wages & Fringe	12,459,751	13,236,695	13,992,172
Health Insurance	8,894,179	9,472,301	9,945,916
Other Expenditures	25,830,877	27,688,737	29,769,272
Operating Reductions		(2,161,242)	(2,936,736)
Operating Costs	100,349,501	105,337,274	111,056,031
Neighborhood Park Capital Levy	2,180,000	2,180,000	2,180,000
Operations Facilities	363,326	363,326	363,326
Park Land Acquisition Reserve	275,606	275,606	275,606
Total Expense	103,168,433	108,156,206	113,874,963
Estimated Gap	0	(520,000)	(260,000)



Hopes, Hurdles and Highways



Strategic Directions

9 Goals 149 Strategies

Comp Plan Strategies 2.2,4.1,6.2

Comp Plan Strategies 2.9,3.3,8.1

Comp Plan Strategy 9.2

Parks for All, the MPRB Comprehensive Plan 2021-2036 (full direction) Strategic
Directions
2023-2026 (filter)

Prioritized Comp Plan Strategies

MPRB Direction Framework

5 Strategic Directions

- Sets organizational priorities for next four years
- Approved by the Board

37 Prioritized Comp Plan Strategies

- Strategies from the Comp Plan that align with the Strategic Directions
- From Board Approved Comprehensive Plan

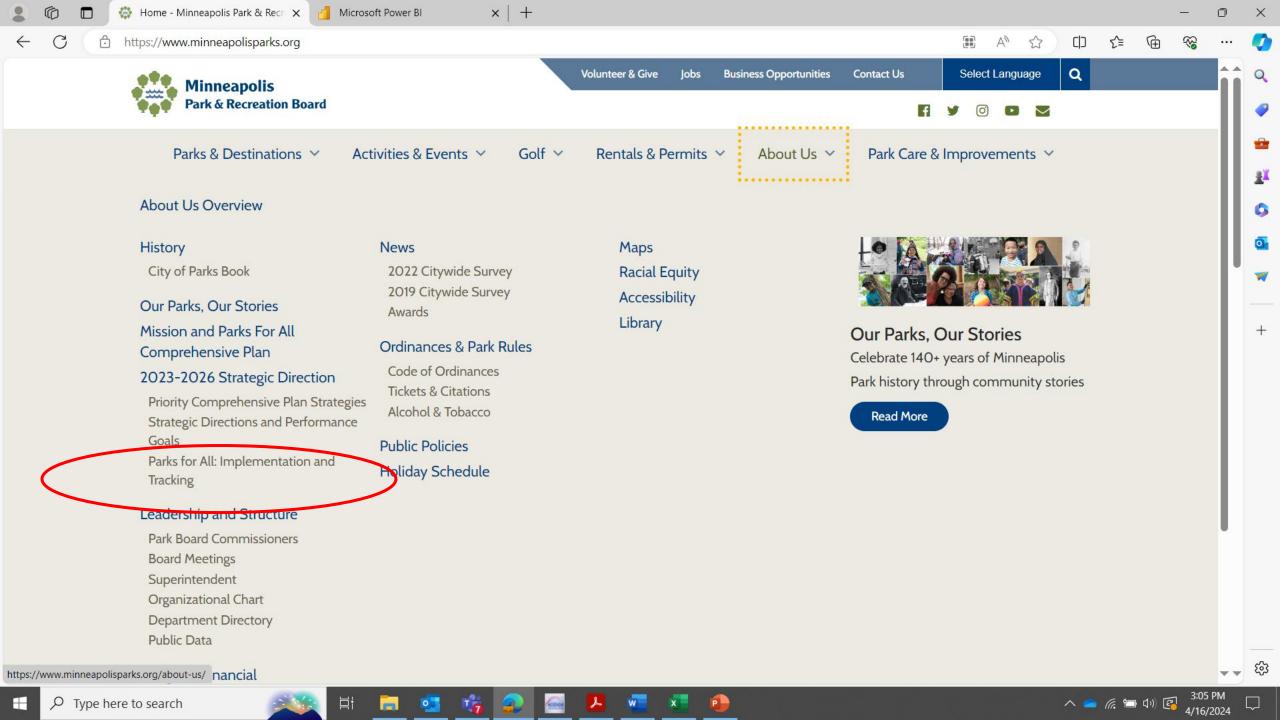
15 Performance Goals

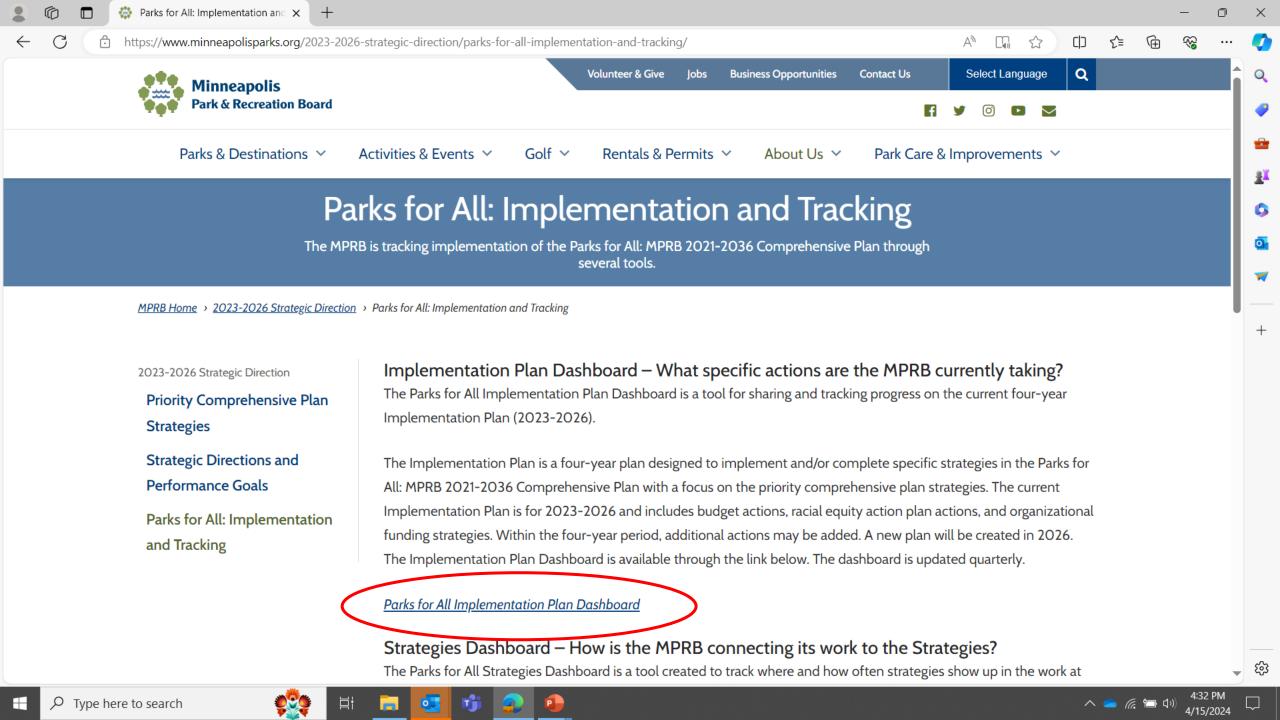
- 4-year performance goals for organization based on Strategic Directions and Prioritized Comp Plan Strategies Foundation of Supt's Review
- Approved by the Board

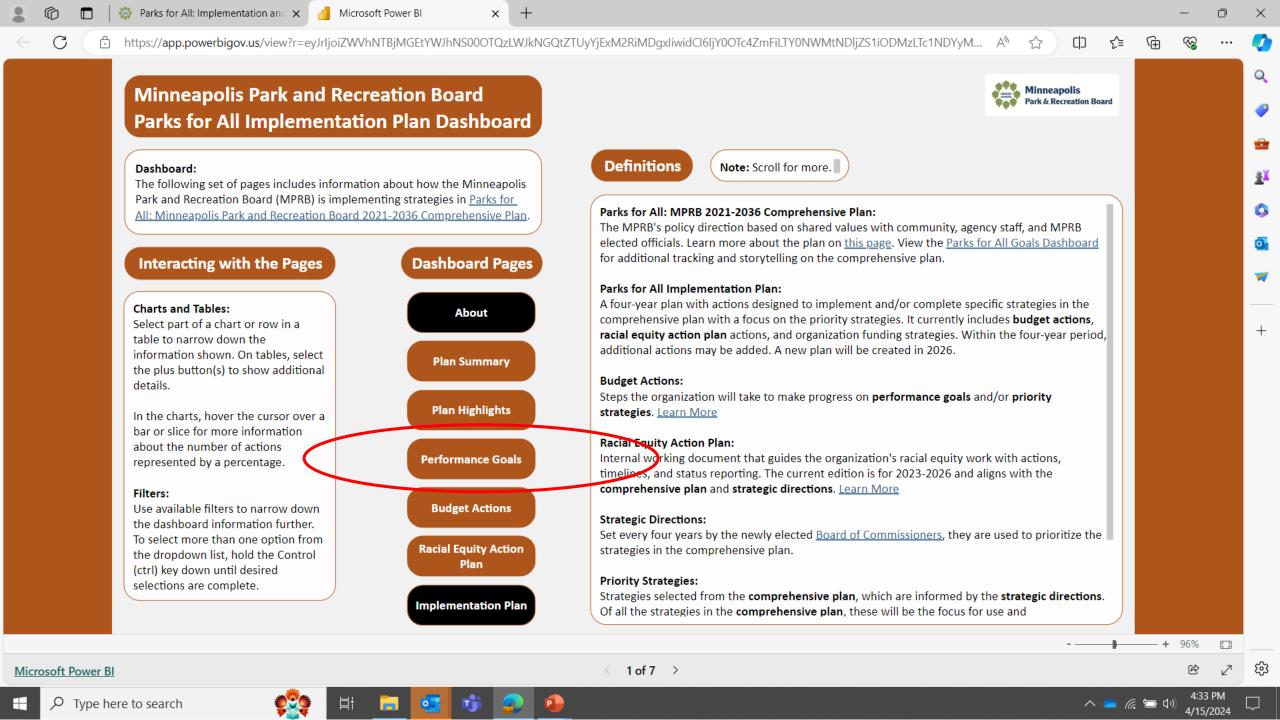
21 Budget Actions (Implementation Plan)

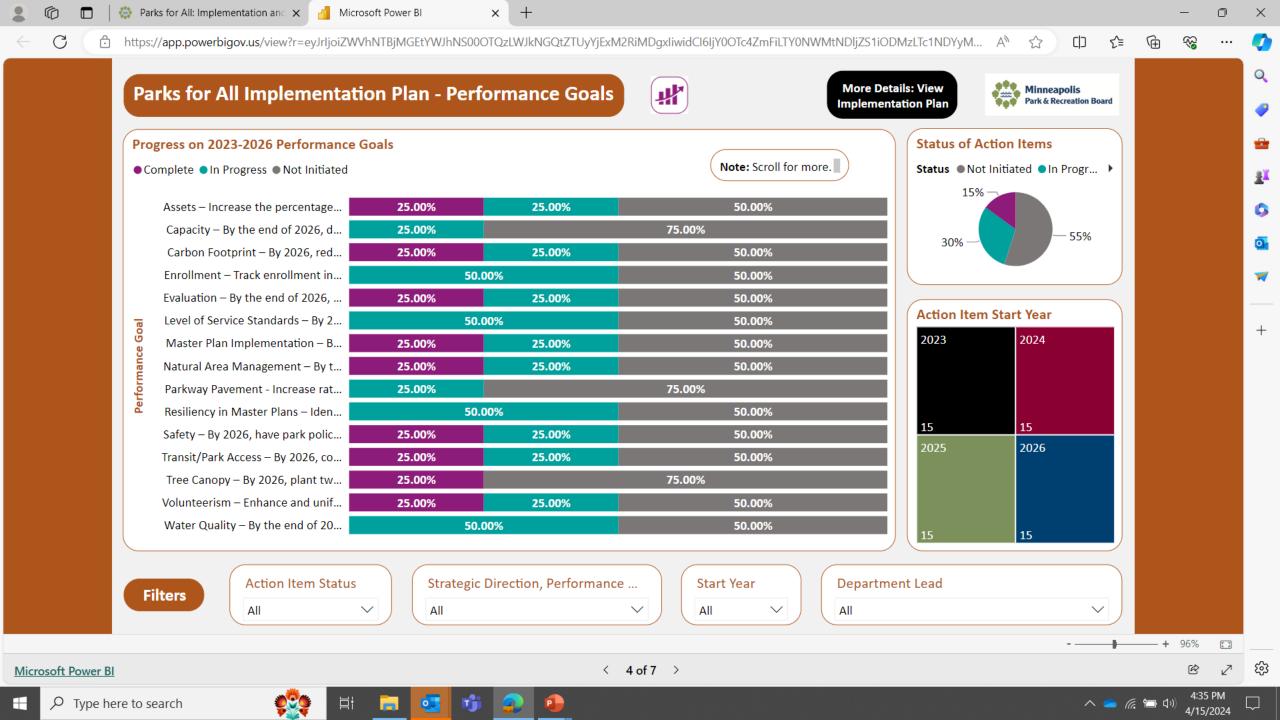
- Actions staff establish to implement Performance Goals
- Reported on quarterly and included in Annual Budget

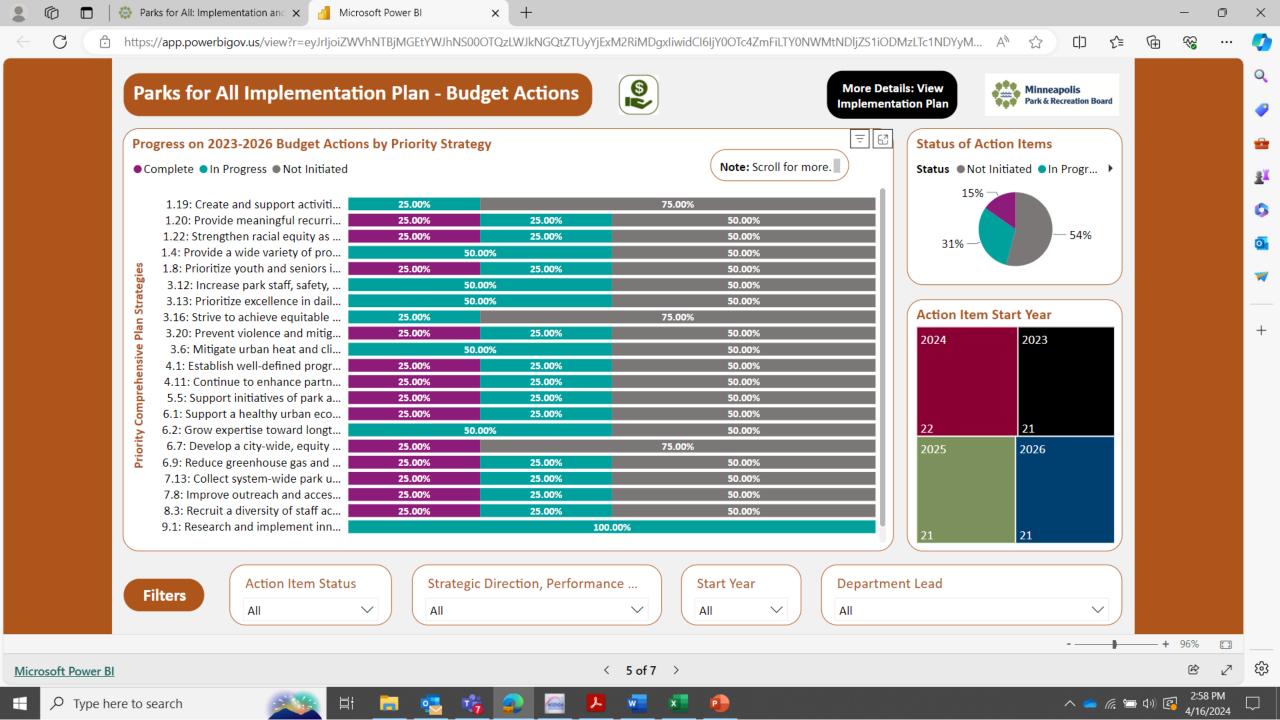












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