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<thead>
<tr>
<th>Question #</th>
<th>Question</th>
<th>Fund</th>
<th>Division</th>
<th>Budget Book Page # / Document</th>
<th>Attachment</th>
<th>Response</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>In 2018, the Board authorized an expansion of the CCM partnership. In Superintendent Bangoura’s budget presentation, it was noted that the expansion did not occur in 2019 as directed by the Board. Why? What happened to those funds authorized by the board? Are we on track to utilize two crews in 2019? What would need to happen now to apply for and successfully use 3-4 crews (12-16 AmeriCorps positions) in 2020?</td>
<td>General</td>
<td>Environmental Stewardship</td>
<td>22</td>
<td>As outlined in the Conservation Corp Partnership Overview presented to the Board on June 12, 2019, the timing of the approved funding for a second crew did not allow for a second crew to be recruited and trained in time. We had one Conservation Corps crew in 2019 and have been working with the Conservation Corps Minnesota/Iowa to recruit and successfully implement a second crew in 2020. An increase to 3 or 4 crews now, would create a similar challenge in 2020, whereby adequate lead time is necessary for the Conservation Corps to properly plan and recruit. CCM also provides funding to support crews and plans their staffing and funding in 3 year cycles. It would be very difficult for them to obtain the funding needed for a third or fourth crew in 2020. We have been working with them to solidify a second crew in 2020 based on current funding. Half of the MPRB funds for the second 2019 CCM crew were in the MPRB’s General Fund and half were in lottery-in-lieu of dollars for regional park maintenance. The General Fund portion of $50,500 has not been spent and would add to the General Fund Balance at the end of the year. The Board by resolution could transfer this amount from the General Fund to the Capital Projects Fund project 910AP571 to be held for future conservation corps crew costs.</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>What value is the Intergovernmental Relations role bringing to the organization?</td>
<td>General</td>
<td>Superintendent’s Office</td>
<td>48</td>
<td>This is a new position and the focus is on relationship building. Currently, the position is connecting with key partners, including Met Council, Minneapolis Legislative Delegation, City of Minneapolis, Hennepin County, Minnesota Amateur Sports Commission and Minneapolis Public Schools, to further MPRB projects and initiatives. The greatest value in the first couple of months have been with the planning of the bonding tours, coordination on Hennepin County Youth Sports Grants and collaboration on the MOU with Minneapolis Public Schools.</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Please provide a revised cost estimate of operating The Commons with programming opportunities for the neighborhood in 2020. This year, for example, we did programming outside of the work that Green Minneapolis. How much will an extension of similar programming cost?</td>
<td>General</td>
<td>Deputy Superintendent’s Office</td>
<td>65</td>
<td>Staff assembled an in-house programming team in 2019, led by Customer Service-Use &amp; Events, to enhance programming at The Commons. This MPRB produced activation of the Commons cost approximately $9,000. This included a lunchtime performance series, lawn bowling/bags leagues, Pop-Up Parks, a Movie in the Park and a Back To School Bash. Staff would recommend funding the continuation of the $9,000 for activation of The Commons for 2020. Once the appeal decision is reached and the future of the location is known a larger request would be made for 2021.</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>In 2018, the Board of Commissioners authorized a directive to increase parking revenue. Please provide an update on this initiative.</td>
<td>Enterprise</td>
<td>Deputy Superintendent’s Office</td>
<td>108 &amp; 178-179</td>
<td>The MPRB Enterprise Parking Operations Budget has seen increased revenue through Quarter 3. Specifically in the areas where the Board directed fee increases to parking, there has been a 13% increase resulting in an addition $174,000.</td>
<td></td>
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<tr>
<td>5</td>
<td>Please provide exact revenue and expense amounts for 2017 and 2018 for each of the six golf courses in the system, including breakdown by Wirth Par 3 and driving range expenses and revenues.</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td>Information provided in this attachment is presented on a budgetary basis. The MPRB Annual Financial Report presents this information on a full-accrual basis in accordance with Generally Accepted Accounting Principles (GAAP).</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Please provide estimated revenues and expenses for 2019 for each of the six golf course facilities, including a breakdown for the Wirth Par 3 and driving ranges.</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td>Information provided in this attachment is presented on a budgetary basis. When the 2019 MPRB Annual Financial Report is prepared this information will be presented on a full-accrual basis in accordance with GAAP.</td>
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<tr>
<td>7</td>
<td>Please provide the actual number of golf rounds played in the 2017-2019 period.</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td>Information provided in the attachment.</td>
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<td>Question</td>
<td>Fund</td>
<td>Division</td>
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<tr>
<td>8</td>
<td>Please provide the estimated increase in revenue proposed by the Superintendent for 2020 by each of the six golf courses and related revenue centers.</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td>1</td>
<td>Information provided in the attachment.</td>
</tr>
<tr>
<td>9</td>
<td>Please provide an estimate of how much the 2020 revenues for the six golf courses and related facilities would be if the golf course daily fees were increased by $1 additional over the Superintendent’s 2020 request? How much the revenue would be increased in the increase was $2 over the Superintendent’s recommended increase.</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td></td>
<td>If the number of rounds played did not decrease, a $1 increase would generate approximately $160,000 and a $2 increase would generate $320,000. Rounds played may decrease as fees increase, reducing the potential revenue increase.</td>
</tr>
<tr>
<td>10</td>
<td>Please provide the staff’s best estimate of what it would cost to raise fees and rates across the six golf courses to ensure that golf course revenues equaled golf course expenses.</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td></td>
<td>It is unlikely that fees can be raised to increase revenues to equal expenses. As fees increase the number of rounds played would likely decline.</td>
</tr>
<tr>
<td>11</td>
<td>Please provide a list of all enterprise functions that are not self-sustaining in the 2020 Superintendent budget.</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td></td>
<td>Golf Operations and the Sculpture Garden are budgeted with a negative operating income for 2020. Ice Arena Operations is budgeted at a slight operating income of $51,886 which is not sufficient to cover debt service and future capital needs.</td>
</tr>
<tr>
<td>12</td>
<td>Please provide the total number of acres of land that are maintained for golf by the MPRB.</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td></td>
<td>Planning calculates golf courses to consume 978.82 acres of parkland (including bodies of water) within the Minneapolis park system.</td>
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<tr>
<td>13</td>
<td>Please provide the total number of acres of land in the MPRB system excluding acres attributed to lakes.</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td></td>
<td>Planning calculates parkland in the Minneapolis park system, not including lakes, to be 4,513.83 acres. This calculation is current through the addition of the Cepro Site in south Minneapolis.</td>
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<tr>
<td>14</td>
<td>Please list the number of ideas that park golf staff have submitted as a way to improve golf course revenue and reduce expenses.</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td></td>
<td>Golf staff continually review ideas to increase revenues and decrease expenses. In 2019 fees were increased and part-time staff was reduced, including automating the Columbia Range, and a contractor was hired to run the grills at Hiawatha and Gross. In 2020 proposals include fee increases, eliminating the golf director, and moving golf maintenance staff to the general fund in the off-season.</td>
</tr>
<tr>
<td>15</td>
<td>Provide the number of FTE assigned to golf course operations by year from 2017-2019 and the proposed number of FTE’s for 2020</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td></td>
<td>19.4 FTE from 2017-2019, although a golf course manager and golf course specialist have not been filled. 18.4 FTE in 2020 with the elimination of the golf director. It is planned for a golf course manager and golf course specialist to remain vacant.</td>
</tr>
<tr>
<td>16</td>
<td>Provide the number of separate golf passes sold to individuals for the years 2017-2019 and the amounts charged for each and the number of golf rounds used by each type of season passes.</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td></td>
<td>2017 Season Passes Sold = 104 with 9,427 rounds, 2018 Passes Sold = 112 with 8,407 rounds and 2019 Season Passes sold = 139 with 7,870 rounds through 9/30.</td>
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<tr>
<td>17</td>
<td>Provide the names of the schools who use MPRB golf courses for practice or tournaments and their names?</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td></td>
<td>Southwest, Blake, St Louis Park, Edina, Benile St Margarets, DeLaSalle, Totino Grace, Henry, Edison, Cooper, St Anthony, Mounds View, Washburn, South, North, Roosevelt, Minnehaha Academy, Breek and Armstrong</td>
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<td>Question</td>
<td>Fund</td>
<td>Division</td>
<td>Budget Book Page # / Document</td>
<td>Attachment</td>
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<tr>
<td>18</td>
<td>Provide the number of private tournaments played on MPRB golf courses and</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td></td>
<td>Due to budget constraints, tournaments are passively promoted through the MPRB website, Play Golf Minneapolis Summit and with Tee Times Magazine. However, when MPRB receives a tournament inquiry, staff work very hard to win the business by offering discounts and promotions that meet the needs of the tournament group without compromising revenue. In 2019 Tournaments totaled 123. We believe that through active promotion tournament bookings would increase.</td>
</tr>
<tr>
<td>19</td>
<td>Provide the amount of revenue due to event rentals from golf course facilities</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td></td>
<td>Columbia event rentals - 2017: $64,176, 2018: $72,915 Wirth event rentals - 2017: $97,553, 2018: $116,853</td>
</tr>
<tr>
<td>20</td>
<td>What have been the capital improvement expenditures by golf course for 2017-2019?</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td>1</td>
<td>Information provided in the attachment.</td>
</tr>
<tr>
<td>21</td>
<td>What is the timeline for providing proposal/plan for addressing golf deficit in Enterprise Fund? Is direction needed from the board to include this as a goal for 2020? In which department?</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>114-115</td>
<td></td>
<td>Staff from Planning would lead a broad analysis of golf to develop solutions for eliminating the current deficit. This would be supported by Finance and Golf departments. With direction from the Board, a report in draft form could be returned to the Board of Commissioners before the end of Q1 2020.</td>
</tr>
<tr>
<td>22</td>
<td>What does the Superintendent's budget for 2020 call for in Golf capital improvements in 2020?</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>118</td>
<td></td>
<td>Golf capital improvements are detailed on page 118 of the Budget Book. The 2020 improvements are: Gross Storage Facility Replacement ($60,000); Meadowbrook Golf Temporary Building ($250,000); Wirth Toolshed Roof ($150,000).</td>
</tr>
<tr>
<td>23</td>
<td>What were the amount of FEMA dollars granted to the MPRB for golf course damage in the last five years? How were those funds spent? If not spent, what are the plans for those dollars?</td>
<td>Enterprise</td>
<td>Recreation</td>
<td>118</td>
<td></td>
<td>Since 2014 FEMA has awarded in excess of $1.6m in mitigation and alternative project funding to our golf courses. Expenditures underway or completed are as follows: Meadowbrook - Fairway Reseeding and Bunker and Cart path Renovation $650,000 (project complete); Gross - Roof and Window Replacement $145,000 (project underway); Hiawatha - New Maintenance and Golf Equipment $131,000 (some purchases complete); Theodore Wirth - Cart Path Replacement $95,000 (to be completed in 2020), Irrigation Pump Replacement $194,000 (project underway), Chalet Waterproofing $275,000 (project underway).</td>
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| 24        | Please provide a revised 5 year CIP draft plan with all undeveloped park spaces removed from the CIP | Capital Projects   | Planning  | 147-157                       | 2          | Attached is a version of the CIP with all undeveloped park spaces eliminated with the understanding that this does not conform to MPRB Code of Ordinances, Chapter 17 - CRITERIA BASED SYSTEM FOR CAPITAL AND REHABILITATION NEIGHBORHOOD PARK PROJECT SCHEDULING (IN CONJUNCTION WITH CHAPTER 16—20 YEAR NEIGHBORHOOD PARK PLAN) which states:  
• "PB17 is being adopted to...establish objective criteria to assist...in evaluating the relative need of all neighborhood parks." [PB17-1]  
• "Each neighborhood park shall receive a criteria-based equity rating to be calculated as follows:..." [PB17-4]  
The modification to the CIP as requested in this question results in the following changes:  
Four parks are removed from the CIP that have equity rankings high enough to have them included (Irving, Newton, Oliver, and Russell Triangles). It also holds the CEPRO Site out of the CIP, though it is a MPRB-owned neighborhood park without amenities of the five major types. The additional effect of removing these parks from the CIP are:  
• More of Audubon Park’s funding would occur in 2024 rather than 2025, but there would be no project acceleration;  
• The entirety of Bottineau Park’s allocation would take place in 2025 rather than being split between 2025 and a future 2026 allocation, but there would be no project acceleration; and  
• Logan Park would be added to the CIP in 2025 with approximately $980,000 of its recommended $1.4 million. The remainder would have to be added in 2026.                                                                                                                                                                                                                   |
<p>| 25        | Why are $450,000 dedication dollars already allocated into the CIP to Whittier park | Capital Projects   | Planning  | 147-157                       |            | In assembling the CIP included in the Superintendent’s Recommended Budget, staff considers allocations from accrued parkland dedications that might be used in alignment with other planned capital projects. Whittier Park is programmed from previous CIPs with funds that total almost $700,000. Aligning funding from parkland dedication with previously programmed funds is a logical way to use the parkland dedication funds. At this time, staff has reserved the remainder of the nearly $1 million in park dedication available in the Whittier Neighborhood to future projects, and will consult with the neighborhood on the eventual allocation of those funds. Still, the CIP in the Superintendent’s Recommended Budget is a recommendation and the Board of Commissioners, if desired, can determine an alternate direction for the parkland dedications funds identified for Whittier Park. |
| 26        | Is there a codified policy for allocating park dedication by staff into the CIP? | Capital Projects   | Planning  | 147-157                       |            | PB15-7 states &quot;All fund expenditures shall be approved on an annual basis as part of the city’s and park board’s annual capital budgeting process.&quot; Staff does not allocate parkland dedication funds, but it recommends allocations for consideration by the Board of Commissioners. From time to time, other opportunities for the use of parkland dedication funds arise, in which case staff brings forward a resolution for consideration by the Board of Commissioners that would amend the CIP so as to be aligned with PB15-7. |</p>
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<th>Question</th>
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<th>Division</th>
<th>Budget Book Page # / Document</th>
<th>Attachment</th>
<th>Response</th>
</tr>
</thead>
<tbody>
<tr>
<td>27</td>
<td>For the three fee increases outlined for B2, please break out the</td>
<td>General</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Adjustments Page 1</td>
<td></td>
<td>The total 2020 projected revenue of $27,000 is from the canoe/kayak rack storage fee increase. This is the guaranteed increase we expect in 2020. Fees we collect related to drones will depend on the ability to allow them within the system. So, any fees collected in this area will be in addition to the $27,000. Additionally, fees collected at Wirth Pavilion will be dependent on the ability to secure rentals in 2020. So, they will be in addition to the $27,000.</td>
</tr>
<tr>
<td>28</td>
<td>Why is the revenue increasing such a small amount for the stormwater</td>
<td>General</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Adjustments Page 1</td>
<td></td>
<td>The recommended fee adjustment accounts for inflation and helps align the MPRB fees with comparables. The MPRB will benefit from this proposal, recognizing increased revenue. The daily increase for storage is 68 cents to 89 cents.</td>
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<tr>
<td>29</td>
<td>We note on our website that drones can not be used within the system.</td>
<td>General</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Adjustments Page 1</td>
<td></td>
<td>Adoption of this proposal would require ordinance and policy edits to allow use of drones for Commercial Filming/Photography and Construction purposes only. Staff propose to work on ordinance and policy edits, to include requirements from the Academy of Model Aeronautics (AMA), the national governing agency for model aeronautics in partnership with the FAA and the FCC. Staff propose a $100 per permit issued, similar to our current Filming/Photography permits. In the event that we are not able to allow drones in the system, the recommended budget does not include revenue from this proposed fee.</td>
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<tr>
<td>30</td>
<td>What is the cost to rent a locker? How quickly will the vendors be</td>
<td>General</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Adjustments Page 1</td>
<td></td>
<td>The cost of the locker will be set based on market comparables. The recommended revenue associated with this item is based on introducing the lockers into eight locations and received approximately $2,000 per site. The time to respond to lost keys/forgotten codes would be negotiated in the vendor contract. The location of the lockers will be determined on a site by site basis and could be inside or outside. Additional monitoring for the lockers is not anticipated.</td>
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<tr>
<td>31</td>
<td>Isn’t a low impact wedding fee unenforceable?</td>
<td>General</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Adjustments Page 1</td>
<td></td>
<td>We believe an low impact wedding fee will be enforceable. The permit would be on our schedule for Operations, Police and Customer Service Ambassador/Event Staff to monitor as part of regular rounds. This is the current approach for picnic permits and photography permits already.</td>
</tr>
<tr>
<td>32</td>
<td>Isn’t Human Resources charging the Enterprise fund more money</td>
<td>General</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Adjustments Page 1</td>
<td></td>
<td>The Human Resources and Finance Departments provide services to the departments and employees of the Enterprise Fund. An overhead rate model has been used to calculate the fair share that the fund should be paying for these services. The Human Resources charge is based on the number of employees in the Enterprise Fund. If this overhead charge was eliminated or reduced, the General Fund would be paying for services rendered to the Enterprise Fund.</td>
</tr>
<tr>
<td>33</td>
<td>Package 1, Package 2 - where can we find these? They are not on page</td>
<td>General</td>
<td>Environmental Management / Design</td>
<td>2020 Adjustments Page 1</td>
<td></td>
<td>Yes, the detail for packages 1 and 2 is found on Page 6</td>
</tr>
<tr>
<td>34</td>
<td>Why is the revenue increasing such a small amount for the stormwater</td>
<td>General</td>
<td>Environmental Stewardship</td>
<td>2020 Adjustments Page 1</td>
<td></td>
<td>The $20,915 increase in stormwater services agreement revenue is an recommended increase based on actual revenues received in past years. The revenue the MPRB receives is based on services delivered and billed to Mpls Public Works. The MPRB has to be able to deliver monitoring, water management and education services in order to bill the Stormwater Services Agreement.</td>
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November 4, 2019
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<td>35</td>
<td>Increase program and rental revenue - are these primarily from Sunday rentals? Are we still working towards a goal of having rec centers open 7 days a week in high need areas?</td>
<td>General</td>
<td>Recreation</td>
<td>2020 Budget Adjustments Page 2</td>
<td></td>
<td>Not primarily, however the system has the capacity to increase Sunday rentals. Yes we are working towards a possible expansion of the 7 day a week sites at 2-4 centers in 2020 using existing funds or by shifting hours.</td>
</tr>
<tr>
<td>36</td>
<td>Why are we offering free afterschool programming? Isn't this the responsibility of the Minneapolis Public Schools? If we are offering these, what is the educational component of this programming?</td>
<td>General</td>
<td>Recreation</td>
<td>2020 Budget Adjustments Page 2</td>
<td></td>
<td>MPRB recreation centers have always provided afterschool/out-of-school time programming. This funding request is to establish block programs that are more closely aligned to the fee-based RecPlus program. The four proposed programs will be situated in targeted neighborhoods where the residents could benefit from this kind of programming the most. The programs will be outcome-based, including social/ emotional, recreational, and leadership skill-building; and academic support through tutoring/homework help and technology.</td>
</tr>
<tr>
<td>37</td>
<td>Has outreach in the communities that have been selected been done to determine that there is interest in something like this vs other opportunities that may be cut as part of this budget? How will ideation spaces further the connection between park users and our outdoor park spaces? We were under the impression that outside funding would be sought for this initiative, why are funds being allocated out of the general fund instead when we have so many other pressing priorities?</td>
<td>General</td>
<td>Recreation</td>
<td>2020 Budget Adjustments Page 2</td>
<td></td>
<td>Consistent with the implementation of projects across the system, the implementation of Ideation Spaces will include community engagement per the direction of the community engagement policy. Ideation spaces are one of six pillars proposed to enhance programming for youth within the Minneapolis Park and Recreation System, each pillar has a specific focus area. While the nature programming, cycling and community agriculture pillars focus almost entirely on outdoor park spaces, ideation spaces are focused on self-expression and learning through art, technology and communication mediums that would be available in indoor labs. It is anticipated, however, that some youth will use this technology to engage with the outdoors or to share their experiences in the outdoors. This pillar is one of several pillars that we anticipate receiving funding from outside funding sources. Potential partners are already identified and additional partners are being sought. The funding identified in the general fund is the base-line funding that is required to provide consistent, quality programming, and to signal to partners that we are serious about delivering the program.</td>
</tr>
<tr>
<td>38</td>
<td>Who is supervising the additional youth employees?</td>
<td>General</td>
<td>Environmental Stewardship / Recreation</td>
<td>2020 Budget Adjustments Page 2-4</td>
<td></td>
<td>Response for Environmental Stewardship portion: Environmental Education (EE) youth employment programs (Green Team &amp; Garden Crew) are overseen by existing full-time EE staff. The budget request includes the cost of part-time EE seasonal staff to oversee the day to day work and mentoring of the youth workers. Recreation: Specific employees in the divisions will be identified to supervise the additional youth employees. The employees will participate in training on mentoring youth successfully in the workplace, and will meet regularly to enhance supervisory skills using best practices for youth employment.</td>
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<td>39</td>
<td>With the addition of youth employees, but cutting of FTEs- we would like to know what percentage of youth employee participants continue working in the parks and recreation field and/or with the MPRB? Is the program providing a pathway to employment?</td>
<td>General</td>
<td>All</td>
<td>2020 Budget Adjustments Page 3</td>
<td></td>
<td>After completing EE’s two-year Mississippi River Green Team program and after working in two additional ‘green’ internships (which we help them secure) before graduating high school, several youth have been inspired to pursue higher education with an environmental focus. Former Green Teamers are now attending Mankato State, Augsburg, and U of MN-Duluth &amp; Twin Cities. Green Team college students have secured summer jobs and internships with the City of Minneapolis Public Works, National Park Service, USFWS at the MN Valley Wildlife Refuge, Mississippi Watershed Management Organization, and the Minneapolis Park &amp; Recreation Board (Webber Pool, EBWG, and JD Rivers). This demonstrates that our programs are providing a pathway to employment. Teen Teamworks is comprised primarily of 14 to 16 year olds who work on crews of 15-20 with two adult supervisors. As first-time employment for most, world-of-work entry level skills are the focus. Career exploration is promoted through the annual Outdoor Career Day, interest assessments, work readiness training and other activities. The Superintendent’s Recommended Budget realigns and adds full-time positions based on strategic directions and performance goals. The recommended 2020 budget supports 590.45 FTEs which is an increase of 9 FTEs. All FTEs provide career pathways, however, increases in Environmental Stewardship and Recreation are directly in aligned with the 2020 increases in youth employment.</td>
</tr>
<tr>
<td>40</td>
<td>Interns or Urban Scholars - We’re doing sign inventory - does this mean that signs that are nearly illegible may actually be replaced in the near future?</td>
<td>General</td>
<td>Environmental Stewardship</td>
<td>2020 Budget Adjustments Page 3</td>
<td></td>
<td>The goal is to gather a complete inventory and assessment of signs so that a proactive management plan can be implemented with signs being replaced before the end of the useful life.</td>
</tr>
<tr>
<td>41</td>
<td>For the reduction in outdoor youth supervision - has an analysis been done to determine if the need that drove this supervision being implemented no longer exists?</td>
<td>General</td>
<td>Recreation</td>
<td>2020 Budget Adjustments Page 4</td>
<td></td>
<td>The proposed sites that will receive a reduction in outdoor supervision dollars have typically not used all of the allocated funds, or have provided feedback that the typical outdoor user groups are families that are participating in self directed activities that require minimal staff involvement.</td>
</tr>
<tr>
<td>42</td>
<td>We are very concerned about the reduction in lifeguard hours on very hot days. This item should be eliminated as a cut from the budget.</td>
<td>General</td>
<td>Recreation</td>
<td>2020 Budget Adjustments Page 4</td>
<td></td>
<td>Moving the degree standard for extending lifeguard service hours from 85° to 90° at 6pm will reduce the number of days with extended beach/pool lifeguard service hours. The number of days vary given summers have variable ranges and lengths of heat waves. Using 90° at 6pm is a reasonable measure of excessive heat requiring accommodations and is more consistent with other heat related policies and procedures used throughout the system.</td>
</tr>
<tr>
<td>43</td>
<td>For positions being eliminated, are any of them currently filled?</td>
<td>General</td>
<td></td>
<td>2020 Budget Adjustments Page 4-5</td>
<td></td>
<td>Eliminated positions are all currently vacant.</td>
</tr>
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<tr>
<td>44</td>
<td>How does increased mowing frequency (as referenced in NPP20 and MEO additions) conform to our ecological systems plan or our general carbon reduction goals?</td>
<td>General</td>
<td>Environmental Stewardship</td>
<td>2020 Budget Adjustments Page 5</td>
<td></td>
<td>The Ecological Systems Plan recommends various strategies, including reducing mowing areas, changing the types of grass used to reduce mowing needs, implementing monitoring to increase mowing efficiency and moving toward hybrid mowers. NPP20 articulates a desired mowing cycle as a system-wide average based on current grass types and equipment. Increasing the number of days of a mowing cycle may reduce the number of times turf is mowed, but not all turf requires the same mowing rotation like athletic fields that require weekly mowing and general lawn areas that can be mowed on a 10 to 12 days rotation. Recommendations put forward in the Ecological Systems Plan would produce more predictable and stable carbon reduction.</td>
</tr>
<tr>
<td>45</td>
<td>No cuts should be made to the Movies and Music in the Parks Program. This is a huge driver of park use and gets people out of their homes and into the parks when they may not otherwise do so. Has additional outside funding been explored to retain this program as is?</td>
<td>General</td>
<td>Superintendent's Office</td>
<td>2020 Budget Adjustments Page 5</td>
<td>3</td>
<td>As the movies and music series has gained popularity and expanded, current full-time staff levels have reached and exceeded capacity. By making this slight reduction in program offerings it brings the program more in balanced with our current staffing level. If more is wanted in this category, we would recommend a larger increase to provide additional full time staff and equipment to grow the program. The annual Music and Movies in the Park Series is currently funded by a combination of general fund dollars, sponsorships and movie fees paid by recreation centers. Annually we solicit sponsors starting in November for the following season and on average receive about $20,000 of sponsorship contributions, which makes up roughly 20% of our total Music and Movies Budget. I have attached our 2020 Sponsorship Packet for your reference. In addition, we charge a $425 fee per movie showing to recreation centers that choose to host a movie. Roughly 60% of our movies are hosted by recreation centers, bringing in about $23,375 to our budget to offset the cost of our movie series. We will continue to explore options for funding our Summer Music and Movie Series, and work to continue to provide a quality value proposal for potential sponsors.</td>
</tr>
<tr>
<td>46</td>
<td>What constitutes a City wide event and what specifically is “reduced staffing”</td>
<td>General</td>
<td>Superintendent's Office</td>
<td>2020 Budget Adjustments Page 5</td>
<td></td>
<td>The MPRB Community Outreach Department Events Unit is dedicated to enriching Minneapolis’s artistic value and cultural vibrancy through large scale events for the City’s residents and park patrons. The citywide events hosted by the Community Outreach Department include Rev. Dr. Martin L. King Jr. Celebration, Kite Festival, Earth Day, Music &amp; Movies in the Parks, Juneteenth, Minneapolis Red, White &amp; Boom, Owamni Falling Water Festival, Minneapolis Bike Tour, Jazzmobile &amp; Minneapolis International Festival. The Community Outreach Department currently hires around 20-30 part-time staff in the summer to operate our city-wide events. We will reduce the amount of staff hired by 2-5.</td>
</tr>
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<td>47</td>
<td>Cutting planning staff- if this impacts our ability to deliver on NPP20, doesn't this jeopardize our agreement with the city, and thus the funding for this initiative? IF SO, this cut should not be made. Please provide a list of the project backlog for projects in the CIP that have not been implemented or started.</td>
<td>General</td>
<td>Planning</td>
<td>2020 Budget Adjustments Page 6</td>
<td></td>
<td>Planning staff takes on activities beyond NPP20 projects. The elimination of the two staff positions requires that Planning staff direct a greater amount of each individual's time to NPP20 projects and activities, which means there is less time available to pursue other activities. As Planning is revenue based, it will be important for those other activities to be tied to funding that supports the time of Planning staff. A list of the NPP20 projects in the CIP that are underway as well as those that have not been implemented or started is included in the 2018 NPP20 report (<a href="https://www.minneapolisparks.org/wp-content/uploads/2019/05/npp20_2018_annual_report.pdf">https://www.minneapolisparks.org/wp-content/uploads/2019/05/npp20_2018_annual_report.pdf</a>). In addition, Planning tracks and reports on the progress of all of its projects, including NPP20 projects, in the monthly Planning Project Report provided to commissioners as part of the Petitions and Communications.</td>
</tr>
<tr>
<td>48</td>
<td>Please explain in more detail the Billable hour reduction and the $93 hourly rate setting.</td>
<td>General</td>
<td>Planning</td>
<td>2020 Budget Adjustments Page 6</td>
<td></td>
<td>The reduction in billable hours results from the proposed elimination of two positions within the Planning Division. As a revenue-based operation, the Planning Division bills hours to projects. With fewer staff, the division is not able to deliver as many billable hours. For revenue purposes, $93 per hour is the billing rate used when Planning staff direct time to projects. The $93 rate is based on staff wage, fringe benefits and overhead. Overhead includes items such as office space, technology, human resources, etc.,.</td>
</tr>
<tr>
<td>49</td>
<td>If we install kiosks, won't this encourage people to sit in them instead of interacting proactively with park patrons? Isn't that proactive interaction the purpose of the ambassador program?</td>
<td>General</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Budget Adjustments Page 7</td>
<td></td>
<td>These kiosks would be strategically placed for high visibility and serve as a homebase for the Ambassadors, as well as a stationary location for park visitors to access park wayfinding and information. The intent of the Ambassador program is to always keep roving Ambassadors moving throughout the parks. These are also critical to provide Ambassadors with protection from the weather.</td>
</tr>
<tr>
<td>50</td>
<td>How many external influencers have been trained so far?</td>
<td>General</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Budget Adjustments Page 7</td>
<td></td>
<td>We have not trained any external influencers. Next year would be the first year of the program. They would complement our Internal Influencer program (which includes 70 already trained and 70 more in training now).</td>
</tr>
<tr>
<td>51</td>
<td>Which ordinances will be part of phase 2?</td>
<td>General</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Budget Adjustments Page 7</td>
<td></td>
<td>In phase 2, the MPRB will address the top priority ordinances directed by the Board. Staff recommendations include ordinances related to: drones/remote control aircraft; alcohol in the parks; benches and tables in parks; park hours; swimming; and fires. Additionally, staff will recommended ordinance changes based on direction set in the Comprehensive Plan.</td>
</tr>
<tr>
<td>52</td>
<td>What is wrong with the current onboarding process, and why would it need to be reimagined?</td>
<td>General</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Budget Adjustments Page 7</td>
<td></td>
<td>The current onboarding of employees includes the management of several forms and documents. The manual entry and management of these documents is time intensive. This funding would enhance our current software with modules that streamline the process and reduce the staff time needed to onboard a new employee.</td>
</tr>
<tr>
<td>53</td>
<td>Who would be brought in for this ordinance review?</td>
<td>General</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Budget Adjustments Page 7</td>
<td></td>
<td>We recommend continuing to work with RMW for this review. Additional services will depend on the ordinances that are directed by the Board for review. In phase 2, the MPRB will address the top priority ordinances directed by the Board. Staff recommendations include ordinances related to: drones/remote control aircraft; alcohol in the parks; benches and tables in parks; park hours; swimming; and fires. Additionally, staff will recommended ordinance changes based on direction set in the Comprehensive Plan.</td>
</tr>
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<tr>
<td>54</td>
<td>How much of a cost savings are expected with the implementation of automated lights?</td>
<td>General</td>
<td>Environmental Stewardship</td>
<td>2020 Budget Adjustments Page 8</td>
<td></td>
<td>Additional savings will come from the ability to remotely control and pre-program the functions of the lights. With the ability to control the system’s lights from any computer terminal we will be able to cut down on overtime spending and become more efficient in the lighting that is needed with each season and sport. By reducing the time lights are left on or activated during daylight, we will immediately cut down on excess runtime and wasted electricity. Lastly, this will give us the opportunity to be more flexible with the scheduling of the complex and fields. The new system will also alert us when there are system failures as well. Initial cost savings are estimated to be between 5,000 – 10,000 per year.</td>
</tr>
<tr>
<td>55</td>
<td>Historic and Iconic Homes - How much damage will these properties accumulate in the time it will take for this new fund to accrue enough $ to make needed repairs?</td>
<td>General</td>
<td>Planning</td>
<td>2020 Budget Adjustments Page 8</td>
<td></td>
<td>The budgeted funds are intended as a means to start the assessment process for the MPRB historic properties. Most of those funds will be necessary to complete an assessment of the Wirth Home. Staff is collaborating with commissioners and others to seek outside funding and donations for repairs, renovations and upgrades using dollars from this fund as a demonstration of the MPRB’s commitment to preserving the properties. Assessing the damage that might accrue to the properties will funds accrue for repairs, renovations, or upgrades is impossible to define; the assessment offers the baseline for comparison and will also frame priorities for action.</td>
</tr>
<tr>
<td>56</td>
<td>We would encourage a Development officer to create endowment funds for each of the historic properties.</td>
<td>General</td>
<td>Planning</td>
<td>2020 Budget Adjustments Page 8</td>
<td></td>
<td>As noted in the response for Question 55, staff will be pursuing outside funds and partnerships in collaboration with commissioners and others. The idea of an endowment fund can be explored as part of the assessment, which may, at least in part, begin to frame the costs of repairs, renovations and upgrades, and from there an endowment focused on perpetuation can be determined.</td>
</tr>
<tr>
<td>57</td>
<td>Why is the Parking Lot at West River Road and 4th St in North Loop not planned to be a metered lot?</td>
<td>Enterprise</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Budget Adjustments Page 9</td>
<td></td>
<td>This lot has hour limits to persuade turnover and has not been identified as a pay lot opportunity at this time. The highest use of this lot is associated with use of the playground. The 4th Avenue playground is the only play area on this side of the river for many miles. Staff do not recommend creating barriers to accessing one of the few family targeted amenities.</td>
</tr>
<tr>
<td>58</td>
<td>Why are the MPRB's downtown parking rates lower than the City’s?</td>
<td>Enterprise</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Budget Adjustments Page 9</td>
<td></td>
<td>The MPRB parking areas in this area are on the outer ring of Downtown. Areas furthest from core attractions are commonly associated with lower fees.</td>
</tr>
<tr>
<td>59</td>
<td>Why is the insurance money from the Bde Maka Ska fire identified as &quot;Entity wide&quot; under Enterprise? Should it not have its own fund?</td>
<td>Enterprise</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Budget Adjustments Page 9</td>
<td></td>
<td>The insurance money received to date for the Bde Maka Ska fire have been deposited and are being held in the Enterprise Fund and separately identified by a capital project coding string in the improvements area of the fund.</td>
</tr>
<tr>
<td>60</td>
<td>Please clarify what the current state of parking revenue is for the Calhoun Executive Center lot and how that changes in detail.</td>
<td>Enterprise</td>
<td>Deputy Superintendent's Office</td>
<td>2020 Budget Adjustments Pages 11</td>
<td></td>
<td>The MPRB does not currently collect parking revenue for the Calhoun Executive Center (CEC) lot. Per an existing agreement, park users may access this lot outside of CEC business hours. Staff propose working with the CEC to initiate pay parking in this lot. This proposal would result in all new revenue to the MPRB.</td>
</tr>
<tr>
<td>61</td>
<td>Please provide 2019 actuals for the budget numbers provided in the 2019 budget. We’re looking for YTD month over month actuals by department.</td>
<td>All</td>
<td>All</td>
<td>N/A</td>
<td>4</td>
<td>Finance reports this information to the Board on a quarterly basis. Attached is the MPRB Second Quarter Financial Status Report. Finance has been asked to present this information to the Board as a presentation and will begin to do so with the Third Quarter Financial Status Report during the Administration and Finance Committee meeting on November 20, 2019.</td>
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<tr>
<td>62</td>
<td>There isn't anything in here about reducing fees for premier fields, which is an issue raised by teams as making our spaces less accessible for groups that can not afford the current fees.</td>
<td>General</td>
<td>Recreation</td>
<td>N/A</td>
<td></td>
<td>The premier fields receive special ongoing maintenance which comes with additional costs. The fees are set to help offset these additional costs for maintenance. Most premier fields received grant funding from HC youth sports grants and the MN Twins who require the fields be kept in premier condition. MPRB youth teams receive opportunities to participate on these fields. The MN Twins pay for the premier baseball/softball field usage by Minneapolis Public Schools. Traveling youth organizations (Minneapolis Youth Baseball, Minneapolis United Soccer, 612 league etc.) who charge participation fees of ($395-$600 per participant for youth baseball and $1,430 - $2,130 per participant for youth soccer) pay to either use the premier fields or the park fields (cost $10 per hour for park fields) for their practices and games. Adult leagues also pay the fee to participate on premier fields, there are many who have rented the premier fields. There has been one adult league organization; Good Time League who expressed concern about the premier field fee. We are currently working with Good Time League and feel we have a plan to overcome their concerns.</td>
</tr>
<tr>
<td>63</td>
<td>What is the funding for the Walter Dziedzic Recreation Innovation Fund for 2020?</td>
<td>General</td>
<td>Recreation</td>
<td>N/A</td>
<td></td>
<td>$203,894</td>
</tr>
<tr>
<td>64</td>
<td>The Board recently authorized a settlement resulting from an inappropriate interaction Minneapolis Park Police officers had with Somali Youth in the summer of 2018. What subsequent trainings have occurred since the incident and what are we planning on doing in 2020 to minimize the chance of a similar event.</td>
<td>General</td>
<td>Superintendent's Office</td>
<td>N/A</td>
<td></td>
<td>Since 2018, the Park Police Use of Force Policy has been updated to further prioritize de-escalation. In 2019, all officers have completed approximately 48 hours of in-service training focusing on use of force/de-escalation, procedural justice, crisis intervention, and other required topics. Since 2018 all Park Police patrol officers have been equipped with body-worn cameras. So far, in 2019, there has not been a single formal conduct complaint against a Park Police officer. The officer involved in the Minnehaha Incident was disciplined and received individualized training as part of his corrective action.</td>
</tr>
<tr>
<td>65</td>
<td>This budget lacks a development officer/grant writer, someone to help develop other funding sources beyond property taxes. See page 3, A2 for demonstration of need for this position.</td>
<td>General</td>
<td>Superintendent's Office</td>
<td>N/A</td>
<td></td>
<td>At this year’s budget retreat commissioners articulated several areas where they would like to see the MPRB pursue funding outside of property taxes. To that end staff are working to cultivate clear connects for partners around the six pillars, and access additional opportunity to generate funding from outside sources. Grants and individual donations are areas where some divisions already have great success. Instead of adding a position at this time, staff recommend that we explore an extended partnership with the Minneapolis Parks Foundation for grant writing services, develop criteria for which grants we would seek and develop guidelines and limitations to commitments. This would help determine the need and anticipated success this position may have within the organization. We know that good fundraisers are difficult to attract and retain. Top-level grant writers are in very high demand and the best fundraisers seek to work within a philanthropic team with effective support systems. We also know that in the best setting, it can take up to 3 years for a grant writer to begin seeing success in matching their salary through private grants and the tenure of many development officers is less than two years.</td>
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<td>66</td>
<td>In 2018, the Board authorized several budget items for the 2019 budget including the creation of a Full Service Community School site, additional Youthline staff, and a newly created IGR position. Many of these commissioner led initiatives had unacceptable hiring delays. These delays were outside/beyond the approved vacancy savings model incorporated in each budget. Please provide a detailed report on where vacancy savings were utilized from these initiatives were utilized</td>
<td>General</td>
<td>Superintendent's Office / Recreation</td>
<td>N/A</td>
<td></td>
<td>All General Fund budgeted positions are viewed the same when considering the budgeted vacancy savings within the fund. Also, when the Commissioners amended the Superintendent’s Recommended 2019 Budget to add additional staffing and programming one of the items that was used to fund these adjustments was denying the $220,000 reduction to the vacancy savings that the Superintendent had recommended. The Full Service Community School and IGR position were included in the Superintendent’s Recommended 2019 Budget and the two youthline staff were added during Commissioner’s mark-up. The two new youthline staff were budgeted to start in June 2019, and were hired on July 8 with a savings of $6,200.</td>
</tr>
<tr>
<td>Question</td>
<td>Columbia</td>
<td>Columbia Range</td>
<td>Fort Snelling</td>
<td>Gross</td>
<td>Hiawatha</td>
<td>Hiawatha Range</td>
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<tr>
<td>5 2017 Revenue Budgetary Basis</td>
<td>$1,079,769</td>
<td>$149,511</td>
<td>$297,063</td>
<td>$1,314,534</td>
<td>$796,329</td>
<td>$112,025</td>
</tr>
<tr>
<td>5 2017 Expense Budgetary Basis</td>
<td>$1,108,889</td>
<td>$90,062</td>
<td>$485,484</td>
<td>$1,334,633</td>
<td>$1,080,220</td>
<td>$36,518</td>
</tr>
<tr>
<td>5 2017 Net Income Budgetary Basis</td>
<td>($29,129)</td>
<td>$59,449</td>
<td>($188,421)</td>
<td>($20,099)</td>
<td>($283,891)</td>
<td>$75,507</td>
</tr>
<tr>
<td>5 2018 Revenue Budgetary Basis</td>
<td>$1,113,653</td>
<td>$135,239</td>
<td>$282,496</td>
<td>$1,297,327</td>
<td>$848,700</td>
<td>$83,797</td>
</tr>
<tr>
<td>5 2018 Expense Budgetary Basis</td>
<td>$1,098,751</td>
<td>$48,206</td>
<td>$498,879</td>
<td>$1,282,216</td>
<td>$1,080,727</td>
<td>$34,529</td>
</tr>
<tr>
<td>5 2019 Estimated Revenue Budgetary Basis</td>
<td>$1,051,932</td>
<td>$115,021</td>
<td>$288,759</td>
<td>$1,180,525</td>
<td>$710,576</td>
<td>$96,510</td>
</tr>
<tr>
<td>5 2019 Estimated Expense Budgetary Basis</td>
<td>$1,052,092</td>
<td>$42,959</td>
<td>$463,557</td>
<td>$1,213,052</td>
<td>$994,256</td>
<td>$38,478</td>
</tr>
<tr>
<td>5 2019 Estimated Net Income Budgetary Basis</td>
<td>($160)</td>
<td>$72,062</td>
<td>($174,798)</td>
<td>($32,527)</td>
<td>($283,680)</td>
<td>$58,032</td>
</tr>
<tr>
<td>7 Rounds Played 2017</td>
<td>32,207</td>
<td>15,387</td>
<td>39,177</td>
<td>29,166</td>
<td>10,543</td>
<td>2,651</td>
</tr>
<tr>
<td>7 Rounds Played 2018</td>
<td>31,492</td>
<td>14,166</td>
<td>34,544</td>
<td>28,876</td>
<td>29,569</td>
<td>4,527</td>
</tr>
<tr>
<td>7 Rounds Played 2019 to 9/30</td>
<td>26,575</td>
<td>10,177</td>
<td>31,649</td>
<td>24,809</td>
<td>28,716</td>
<td>4,533</td>
</tr>
<tr>
<td>8 Revenue Change 2020 Budget due to Fee &amp; Usage Increases. Columbia is reduced for construction.</td>
<td>($13,271)</td>
<td>$7,600</td>
<td>$40,200</td>
<td>$26,800</td>
<td>$36,900</td>
<td>$124,551</td>
</tr>
<tr>
<td>8 Revenue Change 2020 Budget due to Contracting Grill Operations. Expenses decreased by a larger amount.</td>
<td>($127,354)</td>
<td>($63,878)</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>20 Capital Expenditures 2017-2019 including FEMA</td>
<td>$102,831</td>
<td>$54,112</td>
<td>$138,758</td>
<td>$941,684</td>
<td>$1,091,220</td>
<td></td>
</tr>
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DRAFT 2020-2025 CIP (noncompliant)

CAPITAL INVESTMENT PROJECTS: Neighborhood

<table>
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<th>Park/Project Name</th>
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**Notes:**
- **Reason for Inclusion:** Includes reasons for including each project in the CIP.
- **Funding Source:** Lists the sources used to fund each project.
- **Service Area:** Indicates the area where each project is located.
- **Proposed Final Rank:** Reflects the final rank for each project.
| Park/Project Name                  | Proposed Park Improvements                                                                 | Reason for inclusion in CIP                                                                 | Revised Total Funding 2025 ($000) | 2019 revised Total ($000) | 2020 revised Total ($000) | 2021 revised Total ($000) | 2022 revised Total ($000) | 2023 revised Total ($000) | 2024 revised Total ($000) | 2025 revised Total ($000) | Service Area | Funding Source | Notes |
|-----------------------------------|---------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|----------------------------------|-------------------------------|-----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------|---------------|-------|
| 36 36 Irving Triangle Park        | Plan implementation                                                                         |                                                                                             | $18,000                         | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 2     |
| 36 36 Jester Wallace Park        | Plan implementation                                                                         |                                                                                             | $118,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 2     |
| 46 46 Kennywood Park              | Play area and site improvements                                                           |                                                                                             | $30,000                         |                             |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 56 56 Gony Park                   | Play area and site improvements                                                           |                                                                                             | $30,000                         |                             |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 6     |
| 69 69 Lake Nokomis Park (part of Minnehaha Regional Park)* | Play area and site improvements                                                           |                                                                                             | $200,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 4     |
| 83 83 Lyndale Farmstead Park      | Play area and site improvements                                                           |                                                                                             | $210,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 93 93 Logan Park                  | Plan implementation                                                                         |                                                                                             | $720,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 9     |
| 103 103 Longfellow Park           | Plan implementation                                                                         |                                                                                             | $210,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 113 113 Loring Park               | Plan implementation                                                                         |                                                                                             | $150,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 123 123 Lyndale School Field      | Plan implementation                                                                         |                                                                                             | $300,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 133 133 Marcy Park                | Play area and site improvements                                                           |                                                                                             | $931,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 143 143 McMillan Park             | Play area and site improvements                                                           |                                                                                             | $300,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 153 153 Murphy Square Park        | Plan implementation                                                                         |                                                                                             | $770,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 163 163 North Commons Park        | Plan implementation                                                                         |                                                                                             | $931,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 173 173 Northfield Athletic Field Park | Play area and site improvements           |                                                                                             | $405,000                        |                             |                             |                             |                             |                             |                             | North          | Neighborhood Capital Levy | 5     |
| 183 183 Oliver Triangle Park      | Plan implementation                                                                         |                                                                                             | $300,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 193 193 Palmar Park               | Plan implementation                                                                         |                                                                                             | $300,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 203 203 Park East                 | Plan implementation                                                                         |                                                                                             | $200,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 213 213 Peaceful Valley Park      | Plan implementation                                                                         |                                                                                             | $931,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 223 223 Powderhorn Park           | Plan implementation                                                                         |                                                                                             | $300,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 233 233 South Commons Park        | Plan implementation                                                                         |                                                                                             | $86,638                         |                             |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 243 243 Southfield Park           | Play area, walking path, and site improvements                                           |                                                                                             | $300,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 253 253 SouthTriangle Park        | Sculpture and site improvements                                                            |                                                                                             | $210,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 263 263 St. Anthony Park          | Plan implementation                                                                         |                                                                                             | $150,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 273 273 Summit Field Park         | Play area and site improvements                                                           |                                                                                             | $131,500                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 283 283 Sibley Field Park         | Play area and site improvements                                                           |                                                                                             | $100,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 293 293 Sibley Field Park         | Play area and site improvements                                                           |                                                                                             | $100,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 303 303 Smith Triangle Park       | Sculpture and site improvements                                                            |                                                                                             | $210,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 313 313 St. Paul's Park           | Plan implementation                                                                         |                                                                                             | $250,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 323 323 Summit Field Park         | Play area and site improvements                                                           |                                                                                             | $210,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 333 333 The Mall Park             | Plan implementation                                                                         |                                                                                             | $170,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| 343 343 Todd Park                 | Play area and site improvements                                                           |                                                                                             | $210,000                        | $300,000                      |                             |                             |                             |                             |                             | South          | Neighborhood Capital Levy | 5     |
| Service Area | Park/Project Name | Reason for inclusion in CIP | Proposed Fund | ROF = Regional Opportunity Facility. Per MPRB Ordinance, ROFs collectively receive 25% of all regional capital funds over 6-year CIP, beginning in 2023

106 | Van Cleve Park | Play area and site improvements | North | Revised Total

27 | Whittier Park | Plan implementation | North

1 | Whittier Park | Play area and site improvements | North

**Notes:**

- Six neighborhood-focused areas exist within the regional parks, and are included in the NPP20 metrics and project scoring: Lake Harriet Trail and Recreational Center, Van Buren Community Center area, Riverside Park, Stadium Creek Park, Corridors Park, and Great Falls Forebay Park. All NPP20 funds will be used only in these neighborhood-focused areas and not for the larger regional park surrounding them.

**Capital Investment Projects: Regional**

| ROF | Park/Project Name | Reason for inclusion in CIP | Proposed Fund | Revised Total | O and M Lottery Proceeds | Neighborhood Capital Levy | NPP20

28 | Central Mississippi Riverfront | Play area and site improvements | North

1 | Chain of Lakes | Master Plan implementation | Regional Equity Metrics

3 | Cedar Lake Parkway | Trail Improvement and Rehabilitation | Regional Equity Metrics

5 | Grand Rounds Bike Links | Master Plan implementation | Regional Equity Metrics

2 | Low Line Regional Trail | Master Plan implementation | Regional Equity Metrics

13 | Minneapolis Park | Master Plan implementation | Regional Equity Metrics

16 | Minneapolis Regional Park | Pavilions | Regional Equity Metrics

6 | Mississippi Riverfront | Master Plan implementation | Regional Equity Metrics

9 | Theodore Wirth Regional Park | Master Plan implementation | Regional Equity Metrics

5 | North Mississippi Regional Park | Upper River Property Management, Master Plan and Programmatic Plan, Promotion of Upper River Property Management, Reorganization of Upper River, Plan implementation | Regional Equity Metrics

2 | Stone Arch Regional Park | Master Plan implementation | Regional Equity Metrics

1 | Victoria North Memorial Park | Master Plan implementation | Regional Equity Metrics

**Notes:**

- Funding shifted from overall project to broader capital needs
- O and M Lottery Proceeds
- NPP20
- ROF
- Regional Equity Metric
- Previous CIP

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**Capital Investment Projects: Local**

- ROF = Regional Opportunity Facility. Per MPRB Ordinance, ROFs collectively receive 25% of all regional capital funds over 6-year CIP, beginning in 2023

**Notes:**

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**Capital Investment Projects: Local**

| Service Area | Park/Project Name | Reason for inclusion in CIP | Proposed Fund | Revised Total | O and M Lottery Proceeds | Neighborhood Capital Levy | NPP20

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**Capital Investment Projects: Local**

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| Service Area | Park/Project Name | Reason for inclusion in CIP | Proposed Fund | Revised Total | O and M Lottery Proceeds | Neighborhood Capital Levy | NPP20

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**Capital Investment Projects: Local**

| Service Area | Park/Project Name | Reason for inclusion in CIP | Proposed Fund | Revised Total | O and M Lottery Proceeds | Neighborhood Capital Levy | NPP20

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**Notes:**

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**Capital Investment Projects: Local**

| Service Area | Park/Project Name | Reason for inclusion in CIP | Proposed Fund | Revised Total | O and M Lottery Proceeds | Neighborhood Capital Levy | NPP20

---

**Notes:**

- Six neighborhood-focused areas exist within the regional parks, and are included in the NPP20 metrics and project scoring: Lake Harriet Trail and Recreational Center, Van Buren Community Center area, Riverside Park, Stadium Creek Park, Corridors Park, and Great Falls Forebay Park. All NPP20 funds will be used only in these neighborhood-focused areas and not for the larger regional park surrounding them.
### Rehabilitation Program

#### DRAFT 2020-2025 CIP (noncompliant)

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<th>Category</th>
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#### Rehabilitation Projects

- **General Building and Recreation Center Rehabilitation**
  - **2020**: $300,000
  - **2021**: $300,000
  - **2022**: $300,000
  - **2023**: $300,000
  - **2024**: $300,000
  - **2025**: $300,000
  - **Total**: $1,500,000

- **Park Improvements**
  - **2020**: $300,000
  - **2021**: $300,000
  - **2022**: $300,000
  - **2023**: $300,000
  - **2024**: $300,000
  - **2025**: $300,000
  - **Total**: $1,500,000

- **Synthetic Turf Rehabilitation**
  - **2020**: $100,000
  - **2021**: $100,000
  - **2022**: $100,000
  - **2023**: $100,000
  - **2024**: $100,000
  - **2025**: $100,000
  - **Total**: $600,000

- **Neighborhood Amenity**
  - **2020**: $150,000
  - **2021**: $150,000
  - **2022**: $150,000
  - **2023**: $150,000
  - **2024**: $150,000
  - **2025**: $150,000
  - **Total**: $900,000

- **Regional Parks and Trails**
  - **2020**: $200,000
  - **2021**: $200,000
  - **2022**: $200,000
  - **2023**: $200,000
  - **2024**: $200,000
  - **2025**: $200,000
  - **Total**: $1,200,000

#### Other Projects

- **Service Centers**
  - **2020**: $100,000
  - **2021**: $100,000
  - **2022**: $100,000
  - **2023**: $100,000
  - **2024**: $100,000
  - **2025**: $100,000
  - **Total**: $600,000

- **Neighborhood Ice Sheet Service**
  - **2020**: $400,000
  - **2021**: $400,000
  - **2022**: $400,000
  - **2023**: $400,000
  - **2024**: $400,000
  - **2025**: $400,000
  - **Total**: $2,400,000

- **Funding Sources**
  - **2020**: $4,000,000
  - **2021**: $4,000,000
  - **2022**: $4,000,000
  - **2023**: $4,000,000
  - **2024**: $4,000,000
  - **2025**: $4,000,000
  - **Total**: $24,000,000

#### Notes

- Project amounts are adjusted annually.
- Service area funding is based on prioritization.

### Revenue for Inclusion in CIP

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### Rehabilitation Program

- **Reverse Building and Recreation Center Rehabilitation**
  - **2020**: $300,000
  - **2021**: $300,000
  - **2022**: $300,000
  - **2023**: $300,000
  - **2024**: $300,000
  - **2025**: $300,000
  - **Total**: $1,500,000

- **Synthetic Turf Rehabilitation**
  - **2020**: $100,000
  - **2021**: $100,000
  - **2022**: $100,000
  - **2023**: $100,000
  - **2024**: $100,000
  - **2025**: $100,000
  - **Total**: $600,000

- **Neighborhood Amenity**
  - **2020**: $150,000
  - **2021**: $150,000
  - **2022**: $150,000
  - **2023**: $150,000
  - **2024**: $150,000
  - **2025**: $150,000
  - **Total**: $900,000

- **Regional Parks and Trails**
  - **2020**: $200,000
  - **2021**: $200,000
  - **2022**: $200,000
  - **2023**: $200,000
  - **2024**: $200,000
  - **2025**: $200,000
  - **Total**: $1,200,000

#### Notes

- Project amounts are adjusted annually.
- Service area funding is based on prioritization.

### Revenue for Inclusion in CIP

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<td>$500,000</td>
<td>$3,000,000</td>
<td>$3,000,000</td>
<td>O and M Lottery Proceeds</td>
</tr>
</tbody>
</table>
Support the Community you Love

2020 Sponsorship Opportunities
**MISSION**

The Minneapolis Park and Recreation Board exists to provide places and recreation opportunities for all people to gather, celebrate, contemplate, and engage in activities that promote health, well-being, community, and the environment. Help us fulfill our mission by supporting the events that bring these opportunities to everyone and celebrate this awesome place; one of the most beautiful urban centers in the country and most bike-friendly cities in the United States.

**EVENTS**

Support from our generous 2019 sponsors provided more than 300 free outdoor music performances and movie showings, clean up of our beautiful park system and provided a free fireworks show to Minneapolis. Take a look at our events and choose the kind of impact you want to make in the community you love.

**KITE FESTIVAL**

Earth Day Cleanup is held throughout Minneapolis. It is the largest volunteer event in the City of Minneapolis!

**EARTH DAY**

Swing, Folk, Rock, Classical, and more. The summer concert season fills the air daily with music at seven concert venues all summer long. The Movies in the Parks is a mobile program that travels to 45+ parks.

**MUSIC AND MOVIES**

Celebrate America's Independence Day at Red, White & Boom, this annual event attracts people to the riverfront, featuring music, food, fun activities for the whole family, and fireworks!

**RED, WHITE AND BOOM**

Juneteenth is the oldest known celebration commemorating the ending of slavery in the United States. This community led event takes place at Bethune Park.

**JUNETEENTH**

The Bike Tour starts and ends at beautiful Boom Island, featuring a 16 and 32 mile route, fully supported, taking riders through the amazing Minneapolis park system at their own pace, traffic free!

**BIKE TOUR**

Celebrating the different cultures in Minneapolis with music, dance, cultural learning booths, food, demonstrations, drink, and more!

**INTERNATIONAL FESTIVAL**

Kites of all shapes, sizes, colors and themes will fly over frozen Lake Harriet. Other fun family activities at the festival include ice fishing, fat biking, snowshoeing, and a marshmallow roast.

**ATTENDANCE**

5,000

**JANUARY**

25

**KITE FESTIVAL**

1,800

**APRIL**

18

**EARTH DAY**

100,000

**MAY**

25

**TO SEP. 7**

**MUSIC AND MOVIES**

90,000

**JULY**

4

**RED, WHITE AND BOOM**

2,000

**JUNE**

13

**JUNETEENTH**

3,000

**DATE TBD**

**BIKE TOUR**

1,500

**DATE TBD**

**INTERNATIONAL FESTIVAL**
**KITE FESTIVAL**

*Saturday, January 25, 2020*

**Minneapolis Park & Recreation Board**

**2020 Sponsorship Opportunities**

<table>
<thead>
<tr>
<th>Sponsorship Level</th>
<th>Sponsorship Details</th>
</tr>
</thead>
</table>
| **Presenting Sponsor**     | - Main Tent sponsorship with naming rights for tent featuring organization logo and banner  
- Organization logo included in all print advertising  
- Opportunity to welcome the audience and be recognized in event announcements  
- Banners at event (provided by sponsor)  
- 8’ table space in a heated tent at event  
- Recognition in pre-event email blasts and news releases  
- Organization logo & link on website  
- Recognition in Kite Festival social media |
| **Contributing Sponsor**   | - Organization logo included in all print advertising  
- 10’x10’ booth space outside at Festival  
- Recognition in pre-event email blasts and news releases  
- Organization logo and link on website  
- Recognition in Kite Festival social media |
| **Community Sponsor**      | - Recognition in pre-event email blasts and news releases  
- Organization logo and link on website  
- Recognition in Kite Festival social media |
| **Local Sponsor**          | - Organization logo and link on website  
- Recognition in Kite Festival social media |
| **Contributing Sponsor**   | - Organization logo included in all print advertising  
- 10’x10’ booth space outside at Festival  
- Recognition in pre-event email blasts and news releases  
- Organization logo and link on website  
- Recognition in Kite Festival social media |
| **Community Sponsor**      | - Recognition in pre-event email blasts and news releases  
- Organization logo and link on website  
- Recognition in Kite Festival social media |
| **Local Sponsor**          | - Organization logo and link on website  
- Recognition in Kite Festival social media |

**CONTACT:**  
ERICA CHUA  
612-230-6479  
ECHUA@MINNEAPOLISPARKS.ORG
TARGET AUDIENCE:
Families, youth volunteers, environmentally and civic minded citizens

ANTICIPATED ATTENDANCE:
1,500 participants annually
15-150 per site (varies depending on site)

DATE AND TIME:
Saturday, April 18, 2020
9:30 am - noon

LOCATION:
35+ park sites across the City of Minneapolis

MINNEAPOLIS EARTH DAY CLEAN UP
MinneapolisEarthDay.com

EARTH ACTIVIST $2,500
- Organization logo included in all print advertising
- Banners and table tents at all Earth Day locations (provided by sponsor, approved by MPRB)
- Presence at any, or all Earth Day clean up locations with opportunity to sample items.
- Recognition in pre-event email blasts and news releases
- Organization logo and link on website

ECO DEFENDER $1,000
- Organization logo and name on event flyers & posters.
- Banner at 10 Earth Day locations (provided by sponsor approved by (MPRB)
- Presence at any Earth Day clean up at any location
- Recognition in pre-event email blasts and news releases
- Organization logo and link on website

FLOWER FIGHTER $500
- Organization logo and link on website
- Organization logo and name on event flyers & posters.

CLEAN CAPER $250
- Organization logo and link on website

CONTACT:
Erica Chua
612-230-6479
echua@minneapolisparks.org
TARGET AUDIENCE:
Families, young adults, senior citizens

ANTICIPATED ATTENDANCE:
100,000+ attendees
100-1500 per concert, varies depending on location

DATE AND TIME:
May 25-September 7, 2020

LOCATION:
More than 45 park sites across Minneapolis

SOCIAL MEDIA:
20,000+ Facebook Likes
3,000+ Twitter Followers
12,000+ Email Subscribers

HEADLINER $10,000
• One minute commercial prior to every movie*
• logo in Music & Movies commercial
• One organization banner displayed at every movie and concert*
• Organization logo & name in all print advertising
• Organization logo & link on website
• 10’x 10’ organization booth space at 25 concerts/movies
• Recognition in Music and Movies social media
• Opportunity to welcome audience (25)
• Email blast to 12,000+ event subscribers
*all banners and commercials provided by sponsor, approved by MPRB

OPENING ACT $5,000
• 30 second commercial prior to every movie
• Organization logo in Music & Movies commercial
• Organization logo & name in all print advertising
• Organization logo & link on website
• 10’x 10’ booth space at 10 concerts/movies
• Recognition in Music and Movies social media
• Opportunity to welcome audience (10)
• Email blast to 12,000+ event subscribers
*commercials provided by sponsor, approved by MPRB

BACK STAGE $2,500
• Organization logo & link on sponsor page of website
• 10’x 10’ organization booth space at 5 concerts/movies
• Recognition in Music and Movies social media
• Opportunity for organization to welcome audience (5)

ROADIE $1,000
• Organization logo & link on sponsor page of website
• 10’x 10’ organization booth space at two concerts/movies
• Recognition in Music and Movies social media
• Opportunity for organization to welcome audience at two events.

MUSIC AND MOVIES IN THE PARKS
MPLSmusicandmovies.com

CONTACT:
Erica Chua
612-230-6479
ehua@minneapolisparks.org
TARGET AUDIENCE: Families, day care facilities, stay-at-home parents

ANTICIPATED ATTENDANCE: 100,000+ attendees
100-1500 per concert, varies depending on location

DATE AND TIME:
May 25-September 7, 2020
10 am at Lake Harriet

LOCATION:
Lake Harriet Band Shell

SOCIAL MEDIA:
20,000+ Facebook Likes
3,000+ Twitter Followers
12,000+ Email Subscribers

KIDS CONCERTS

$10,000 LEVEL
- One minute commercial prior to every movie
- Organization logo in Music & Movies commercial
- One organization banner displayed at every movie and concert
- Organization logo & name in all print advertising (deadline 3/15/20)
- Organization logo & link on home page of website
- 10’x 10’ organization booth space at 5 concerts
- Recognition in Music and Movies social media
- Opportunity for organization to welcome audience (2 times)

$5,000 LEVEL
- 30 second commercial prior to every movie
- Organization logo in Music & Movies commercial
- Organization logo in all print advertising (deadline 3/15/20)
- Organization logo & link on home page of website
- 10’x 10’ organization booth space at 5 concerts
- Recognition in Music and Movies social media
- Welcome audience (5 times)

$2,500 LEVEL
- Organization logo & name in all Kids Concert print advertising
- Organization logo & link on home page of website
- Recognition in Music and Movies social media
- Opportunity for organization to welcome audience (2 times)

$500 LEVEL
- Organization logo & link on home page of website
- Recognition in Music and Movies social media

INTERESTED IN SPONSORING?
CONTACT: ERICA CHUA
612-230-6479
ECHUA@MINNEAPOLISPARCS.ORG

Minneapolis
Park & Recreation Board
www.minneapolisparks.org
**JUNETEENTH 2020**

A Juneteenth sponsorship will provide your organization prominent exposure to thousands of Twin Cities’ residents while showing its commitment to diverse events in our public parks for everyone. Reserve Saturday, June 13, 2020 and come join us at Bethune Park!

<table>
<thead>
<tr>
<th>Title Sponsor</th>
<th>$2,500</th>
<th>Opportunity to welcome Juneteenth audience</th>
<th>Recognition in Juneteenth social media</th>
<th>Organization logo and link on Juneteenth website</th>
<th>Organization logo on printed materials and advertising</th>
<th>Organization logo on Juneteenth t-shirt</th>
<th>Banner on site at the Event</th>
<th>Organization 10’x10’ booth space at Juneteenth Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>Supporting Sponsor</td>
<td>$1,500</td>
<td>Opportunity to welcome Juneteenth audience</td>
<td>Recognition in Juneteenth social media</td>
<td>Organization logo and link on Juneteenth website</td>
<td>Organization logo on printed materials and advertising</td>
<td>Organization logo on Juneteenth t-shirt</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Sponsor</td>
<td>$1,000</td>
<td>Opportunity to welcome Juneteenth audience</td>
<td>Recognition in Juneteenth social media</td>
<td>Organization logo and link on Juneteenth website</td>
<td>Organization logo on printed materials and advertising</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Community Sponsor</td>
<td>$500</td>
<td>Opportunity to welcome Juneteenth audience</td>
<td>Recognition in Juneteenth social media</td>
<td>Organization logo and link on Juneteenth website</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**CONTACT:** TOM GODFREY TGODFREY@MINNEAPOLISPARKS.ORG 612-230-6484
TARGET AUDIENCE:
Families, young adults and downtown residents

ANTICIPATED ATTENDANCE:
75,000+ people

DATE AND TIME:
Thursday, July 4, 2020
6-10:30 pm
Fireworks at 10 pm

LOCATION:
Downtown Minneapolis Riverfront

MINNEAPOLIS RED, WHITE & BOOM
MINNEAPOLISREDWHITEBOOM.COM

CONTACT: Erica Chua
ECHUA@MINNEAPOLISPARKS.ORG

FIREWORKS SPONSOR $7,500
- Recognition as Fireworks sponsor and opportunity for VIP seating area and parking to view the fireworks.
- Organization logo included in all print advertising
- 2 banners at event *
- 10’x10’ booth space at Red, White & Boom event
- Recognition in pre-event email blasts and news releases
- Organization logo and link on website
- Recognition in Red, White & Boom social media

STAGE SPONSOR $4,000
- Recognition as a stage or family area sponsor (three spots available: Father Hennepin Stage, Mill Ruins Stage, Family Area at Father Hennepin Park)
- Organization logo included in event postcard
- 1 banner at event*
- 10’x10’ booth space at Red, White & Boom event
- Recognition in pre-event email blasts and news releases
- Organization logo and link on website
- Recognition in Red, White & Boom social media

BOOTH SPONSOR $1,500
- 10’x10’ booth space at two event areas at Red, White & Boom, including:
  Father Hennepin Park, Mill Ruins Park and under the Central Bridge
- Organization logo and link on website
- Recognition in Red, White & Boom social media
- Recognition in pre-event email blasts

COMMUNITY SPONSOR $500
- Organization logo and link on website
- Recognition in Red, White & Boom social media

* all banners provided by sponsor and approved by MPRB
PRESENTING
$2,000
◊ Stage sponsorship with banner hanging from the stage
◊ Opportunity to welcome the audience and/or be mentioned in stage announcements
◊ Two banners at event (provided by sponsor and approved by MPRB)
◊ Recognition in pre-event email blasts and news releases
◊ Organization logo and link on website
◊ Recognition in Minneapolis International Festival social media
◊ 10’x10’ booth space at Minneapolis International Festival

CONTRIBUTING
$1,000
◊ One banner at event (provided by sponsor and approved by MPRB)
◊ Recognition in pre-event email blasts and news releases
◊ Organization logo and link on website
◊ Recognition in Minneapolis International Festival social media
◊ 10’x10’ booth space at Minneapolis International Festival

COMMUNITY
$500
◊ Organization logo and link on website
◊ Recognition in Minneapolis International Festival social media
◊ 10’x10’ booth space at Minneapolis International Festival

LOCAL
$250
◊ Organization logo and link on website
◊ Recognition in Minneapolis International Festival social media

TARGET AUDIENCE:
Families, young adults, senior citizens
◊ Food samples and international vendors
◊ FREE live music, kid’s activities and much more!

ATTENDANCE:
1,500+ attendees

DATE AND TIME:
2020 date TBD

LOCATION:
Central Gym
3400 4th Ave S

MINNEAPOLIS INTERNATIONAL FESTIVAL

CONTACT:
Aaron Briner
612-230-6497
abriner@minneapolisparks.org

BECOME A SPONSOR TODAY!
MEET AND GREET
$1,000
• Banners displayed at event
• Booth in start/finish area
• Logo, link and mentions on Facebook, Twitter and event website

WATERSTOP
$2,500
• Logo on all print ads
• Logo on postcard and poster
• Banners displayed at event
• Booth in start/finish area
• Logo, link and mentions on Facebook and Twitter
• Logo and link on website

TOUR DE FRANCE
$7,500
• Logo on all rider t-shirts (750+)
• Live name mentions in rider send-off messages
• Logo on all print ads
• Logo on postcard and Poster
• 20 Complimentary Tour entries
• Banners displayed at event (provided by sponsor and approved by MPRB)
• Booth in start/finish area
• Logo, link and mentions on Facebook and Twitter and event website

REGISTRATION, START/FINISH
$5,000
• Live name mentions in rider send-off messages
• Logo on all print ads
• Logo on postcard and poster
• Banners displayed at event
• Booth in start/finish area
• Logo, link and mentions on Facebook and Twitter
• Logo and link on website
• 10 Complimentary Tour entries

TARGET AUDIENCE:
Families, cyclists, volunteers

ANTICIPATED ATTENDANCE:
1,500+ riders

DATE AND TIME:
2020 Date to be Determined

LOCATION:
Grand Rounds Scenic Byway system in Minneapolis

CONTACT: Erica Chua echua@minneapolisparks.org 612-230-6479

MINNEAPOLISBIKE TOUR.COM
Minneapolis Park and Recreation Board

Financial Status Report

as of Second Quarter, 2019
## TABLE OF CONTENTS

Budget Overview ............................................................................................................ 2  
General Fund .................................................................................................................. 2  
Tree Preservation & Reforestation Fund ....................................................................... 8  
Enterprise Fund .............................................................................................................. 9  
Internal Service Fund .................................................................................................... 12
Budget Overview

Minneapolis Park and Recreation Board operating activities are accounted for in funds. The Park Board funds included in this financial status report are the General Fund, Enterprise Fund, Tree Preservation and Reforestation Fund and Internal Service Funds. This report details the operations of these funds through June 30, 2019.

This interim financial report has been prepared by the Minneapolis Park and Recreation Board Finance Department. Financial information contained in this report is preliminary and has not been audited, nor is the information contained in this report a complete presentation of all financial activity within the Minneapolis Park and Recreation Board.

General Fund
The General Fund accounts for services and goods provided by the Park Board that are primarily supported by property taxes. To the end of 2019, General Fund revenues are projected to be $84.0 million and expenditures are projected to be $83.5 million.

The 2019 year-end fund balance is projected to be $4.8 million, which exceeds financial policy requirements by $630,469. This projected balance is an increase of $517,413 above the 2018 year-end balance.

Tree Preservation and Reforestation Fund
The Tree Preservation and Reforestation Fund accounts for a special property tax levy that funds the Park Board work addressing threats to the urban forest due to Emerald Ash Borer and tree loss due to storms. To the end of 2019 Tree Preservation and Reforestation Fund revenues and expenses are projected to be $1.8 million.

Enterprise Fund
The Enterprise Fund accounts for all business-type operations of the Park Board including golf courses, concessions, ice arenas, and permits. The fund is focused on income generation and supports Park Board programs and improvements. To the end of 2019, Enterprise Fund revenues are projected to be $12.2 million, operating expenses are projected to be $9.4 million and non-operating expenses are projected to be $2.2 million. The 2019 year-end Enterprise Fund balance is projected to be $3.4 million. This projected balance is an increase of $562,565 above the 2018 year-end balance of $2.8 million.

Internal Service Funds
Internal Service Funds account for equipment fleet, information technology and self-insurance services to Park Board departments. To the end of 2019 Internal Service Fund revenues are projected to be $10.7 million and expenses are projected to be $10.5 million. The 2019 year-end Internal Service Funds balance is projected to be $12.7 million. This projected balance is an increase of $222,402 above the 2018 year-end balance of $12.5 million.

General Fund

Summary
The General Fund is the operating fund of the Minneapolis Park and Recreation Board. It is used to account for all financial resources except those required to be accounted for in another fund. The General Fund began 2019 with a fund balance of $4.3 million and has a current operating budget of $84.3 million. Through June of this year, 43.8 percent of the Fund’s appropriations have been spent with 50 percent of the year elapsed.
Revenue generated by the Park Board as of June 30, 2019 totaled $38.4 million, up 4.4 percent from the $36.8 million collected in the first half of 2018 due to increased property tax revenue. Total revenues for 2019 are projected to be $84.0 million, 4.7 percent higher than 2018 revenues and 0.4 percent under budget.

As of June 30, 2019 actual expenditures totaled $36.9 million, down one percent from the $37.2 million spent in the first half of 2018 due to rehabilitation project funds being spent in the first half of 2019. To the end of 2019 expenditures are projected to be $83.5 million, 3.3 percent higher than 2018 and 1.0 percent under budget.

The fund balance for the General Fund at fiscal year-end 2018 was $4.3 million, exceeding the financial policy requirement of $4.0 million (5 percent of the 2018 General Fund operating budget) by $289,218. The fund balance for the General Fund is projected to be $4.8 million at fiscal year-end 2019, exceeding the financial policy requirement of $4.2 million (5 percent of the 2019 General Fund operating budget) by $630,469.

This report contains estimates. Unforeseen changes in revenue and expenditures will cause actual results to fluctuate from the projected results.

**General Fund Revenues**

As of June 30, 2019 actual revenues totaled $38.4 million, up 4.4 percent from the $36.8 million collected in the first half of 2018. Projected year end revenue is $84.0 million, $314,861 under budget.

### Revenues by Major Category

<table>
<thead>
<tr>
<th></th>
<th>2018 Actual Year-End</th>
<th>2018 Actual As of 6/30</th>
<th>Percent Recognized</th>
<th>2019 Current Budget</th>
<th>2019 Actual As of 6/30</th>
<th>Percent Recognized</th>
<th>Projected Year End</th>
</tr>
</thead>
<tbody>
<tr>
<td>Property and Other Taxes</td>
<td>$59,942,687</td>
<td>$32,164,008</td>
<td>53.7%</td>
<td>$63,295,650</td>
<td>$32,249,021</td>
<td>50.9%</td>
<td>$63,304,829</td>
</tr>
<tr>
<td>Local Government Aid</td>
<td>9,346,869</td>
<td>0.0%</td>
<td></td>
<td>9,355,257</td>
<td>1,366,029</td>
<td>14.6%</td>
<td>9,355,257</td>
</tr>
<tr>
<td>Fees, Fines and Other Revenues</td>
<td>10,888,113</td>
<td>4,621,643</td>
<td>42.4%</td>
<td>11,632,994</td>
<td>4,800,276</td>
<td>41.3%</td>
<td>11,308,954</td>
</tr>
<tr>
<td>Total Revenues</td>
<td>$80,177,669</td>
<td>$36,785,651</td>
<td>45.9%</td>
<td>$84,283,901</td>
<td>$38,415,326</td>
<td>45.6%</td>
<td>$83,969,040</td>
</tr>
</tbody>
</table>

**Diagram:**

- Local Government Aid: 11.1%
- Property Taxes: 75.4%
- Other Revenue: 13.5%
Property Taxes
Property taxes provide 75.4 percent of projected revenue, the largest funding source of the General Fund. The Park Board received the first half property tax payment from Hennepin County, 50.9 percent of budgeted property taxes. Property tax revenue is projected to exceed budget by $9,179 at year-end.

Local Government Aid
Local Government Aid (LGA) is projected to provide 11.1 percent of 2019 revenue. The State Budget included the 2019 City of Minneapolis LGA allocation of $79.3 million. The NPP20 Ordinance provides for the transfer of 11.79% of this LGA to the Park Board. In 2019 there was a special one-time early distribution of 14.6% of LGA. The Park Board expects to receive the remainder of its budgeted LGA amount of $9.3 million in the second half of 2019.

Fees, Fines and Other Revenue
Fees, fines and other revenue provide 13.5 percent of projected revenue, the second largest funding source in the General Fund. The Park Board has recognized 41.3 percent of the budgeted fees, fines and other revenue for 2019. Revenues are projected to be under budget by $324,040 at year-end due to reduced revenue from vacant positions in planning that are funded through project billings to the capital projects fund.

General Fund Expenditures
As of June 30, 2019 actual expenditures totaled $36.9 million, down one percent from the $37.2 million spent in the first half of 2018. Projected year end expenditures are $83.5 million, $832,275 under budget.

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Actual Year-End</td>
<td>Actual As of 6/30</td>
</tr>
<tr>
<td>Salaries &amp; Fringe</td>
<td>$54,803,567</td>
<td>$26,532,718</td>
</tr>
<tr>
<td>Other Expenditures</td>
<td>25,943,372</td>
<td>10,656,609</td>
</tr>
<tr>
<td>Total Expenditures</td>
<td>$80,746,939</td>
<td>$37,189,327</td>
</tr>
</tbody>
</table>
Salaries and Fringe Benefits
Salaries and fringe benefits are 45.4 percent expended with 50 percent of the year elapsed.

Other Expenditures
Other expenditures include materials, supplies, contractual services and capital outlay. Other expenditures are 40.1 percent expended with 50 percent of the year elapsed.

Expenditures by Service Area

<table>
<thead>
<tr>
<th></th>
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<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Superintendent's Office</td>
<td></td>
<td></td>
<td>$780,066</td>
<td>$353,628</td>
<td>45.3%</td>
</tr>
<tr>
<td>Superintendent's Office</td>
<td>$984,194</td>
<td>$492,350</td>
<td>$780,066</td>
<td>$353,628</td>
<td>45.3%</td>
</tr>
<tr>
<td>Board of Commissioners</td>
<td>$915,189</td>
<td>$454,059</td>
<td>642,271</td>
<td>425,011</td>
<td>66.2%</td>
</tr>
<tr>
<td>Communications &amp; Marketing</td>
<td>$877,520</td>
<td>$409,435</td>
<td>896,689</td>
<td>419,193</td>
<td>46.7%</td>
</tr>
<tr>
<td>Community Outreach</td>
<td>$1,365,204</td>
<td>$644,688</td>
<td>1,529,353</td>
<td>$666,360</td>
<td>43.6%</td>
</tr>
<tr>
<td>Park Police</td>
<td>$6,015,350</td>
<td>$2,953,832</td>
<td>6,637,416</td>
<td>3,070,479</td>
<td>46.3%</td>
</tr>
</tbody>
</table>

Deputy Superintendent's Office

Customer Service $515,951 268,860 52.1% 580,020 263,255 45.4% 561,196
Deputy Superintendent's Office $298,806 152,727 45.3% 274,054
Finance $1,182,484 575,458 46.7% 1,292,793 582,134 45.0% 1,239,667
Human Resources $1,157,196 530,582 45.9% 1,183,346 574,545 48.6% 1,183,223
City Management Fee, Contributions & Other $1,781,846 785,336 44.1% 1,781,899 812,711 45.6% 1,781,714

Environmental Stewardship

Forestry $9,627,939 4,724,188 49.1% 9,796,363 4,526,048 46.2% 9,784,008
Asset Management $27,768,229 13,313,566 47.9% 28,511,097 12,900,218 45.2% 28,508,596
Environmental Management $2,622,420 1,166,397 44.5% 3,357,472 1,204,894 35.9% 3,137,760

Planning Services

Design & Project Management $1,869,177 849,411 45.4% 2,111,177 858,610 40.7% 1,977,519
Strategic Planning $1,107,649 478,804 43.2% 1,109,849 514,663 46.4% 1,069,588

Recreation Services

Athletic Programs & Aquatics $3,399,359 1,311,916 38.6% 3,583,297 1,456,122 40.6% 3,568,753
Recreation Centers & Programs $11,735,915 5,849,748 49.8% 12,376,841 6,030,559 48.7% 12,428,027
Youth Development $4,255,902 2,011,531 47.3% 4,834,277 2,041,641 42.2% 4,825,013
Total Operating Expenditures $77,480,330 $36,972,888 47.7% $81,288,901 $36,828,952 45.3% $80,456,626

Capital

Pay-as-You-Go-Rehabilitation $3,080,000 80,000 2.6% 2,995,000 68,337 2.3% 2,995,000
Asset Management System $186,609 136,439
Total Capital Expenditures $3,266,609 $216,439 6.6% $2,995,000 $68,337 2.3% 2,995,000

Total General Fund $80,746,939 $37,189,327 46.1% $84,283,901 $36,897,289 43.8% $83,451,626
Operating Departments
Operating department budgets are monitored closely throughout the year and adjustments are made if necessary to ensure budget targets are met.

Expenditures by Division and Capital

Divisions
Two divisions make up approximately 75 percent of the projected General Fund expenditures: Environmental Stewardship and Recreation.
General Fund Balance

The 2019 year-end fund balance is estimated to be $4.8 million, 12 percent higher than 2018.

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Actual Year-End</td>
<td>Actual As of 6/30</td>
</tr>
<tr>
<td>Total Revenue</td>
<td>$80,177,669</td>
<td>$36,785,651</td>
</tr>
<tr>
<td>Total Expenditures</td>
<td>80,746,939</td>
<td>37,189,327</td>
</tr>
<tr>
<td>Revenue Over/(Under)</td>
<td>($569,270)</td>
<td>($403,676)</td>
</tr>
</tbody>
</table>

2019 Projected General Fund Year-End Fund Balance

- **Fund Balance, January 1, 2019**: $4,327,251
- **Projected Expenditures in Excess of Revenues**: 517,413
- **Projected Fund Balance, December 31, 2019**: $4,844,664
- **Fund Balance Requirement (5%)**: 4,214,195
- **Fund Balance in Excess of Requirement**: $630,469

The projections in this report are based on estimates and unforeseen changes in revenue or expenditures could cause actual results to vary considerably from the projected year-end results.
Tree Preservation and Reforestation Fund

Summary
The Tree Preservation and Reforestation Fund accounts for a special property tax levy that funds the Park Board work addressing threats to the urban forest due to Emerald Ash Borer and tree loss due to storms.

<table>
<thead>
<tr>
<th></th>
<th>2018 Actual</th>
<th>Percent</th>
<th>2019 Current Actual</th>
<th>Percent</th>
<th>Projected</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Year-End</td>
<td>As of 6/30</td>
<td>Recognized</td>
<td></td>
<td>Year-End</td>
</tr>
<tr>
<td>Revenues</td>
<td>$1,737,097</td>
<td>$931,005</td>
<td>53.6%</td>
<td></td>
<td>$1,786,950</td>
</tr>
<tr>
<td>Expenses</td>
<td>1,745,700</td>
<td>1,212,645</td>
<td>69.5%</td>
<td></td>
<td>1,806,950</td>
</tr>
<tr>
<td>Net Income</td>
<td>($8,603)</td>
<td>($281,640)</td>
<td></td>
<td></td>
<td>($20,000)</td>
</tr>
</tbody>
</table>

Revenues
Tree Preservation and Reforestation Fund revenues come from a property tax levy dedicated to tree preservation and reforestation. The Park Board has received the first half property tax payment from Hennepin County.

Expenses
Tree Preservation and Reforestation Fund expenses include tree removal, stump removal and tree planting costs. Tree purchases for 2019 are complete, causing expenses to exceed 50 percent of budget as of June 30. Tree and stump removals are planned for the second half of the year.

Fund Balance
Any unspent funds remaining at the end of the year are designated for tree preservation and reforestation purposes and will be programmed in future years.

Tree Preservation and Reforestation Projected 2019 Year-End Fund Balance

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Fund Balance 1/1/2019</td>
<td></td>
<td>$2,952</td>
</tr>
<tr>
<td>Expenditures in Excess of Revenues</td>
<td></td>
<td>3,158</td>
</tr>
<tr>
<td>Fund Balance 12/31/2019</td>
<td></td>
<td>$6,110</td>
</tr>
</tbody>
</table>
## Enterprise Fund

### Fund Description
The Enterprise Fund is a self-supporting fund established to account for all business-type operations of the Park Board including golf courses, concessions, ice arenas, permits and parking. Operating income from operations is reserved for capital rehabilitation, construction or improvements; debt service; and general fund support.

### Enterprise Fund by Service Area

<table>
<thead>
<tr>
<th>Service Area</th>
<th>2018 Actual</th>
<th>2018 Percent</th>
<th>2019 Actual</th>
<th>2019 Percent</th>
<th>Projected Year-End</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Year End</td>
<td>As of 6/30</td>
<td>Recognized</td>
<td>As of 6/30</td>
<td>Recognized</td>
</tr>
<tr>
<td>Golf</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenues</td>
<td>$5,701,352</td>
<td>$2,414,750</td>
<td>42.4%</td>
<td>$6,035,082</td>
<td>40.8%</td>
</tr>
<tr>
<td>Expenses</td>
<td>6,242,761</td>
<td>2,620,968</td>
<td>42.0%</td>
<td>6,535,763</td>
<td>40.1%</td>
</tr>
<tr>
<td>Net Income</td>
<td>($541,409)</td>
<td>($206,218)</td>
<td></td>
<td>($500,681)</td>
<td>($492,848)</td>
</tr>
<tr>
<td>Use &amp; Events Permitting</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenues</td>
<td>$1,179,176</td>
<td>$462,882</td>
<td>39.3%</td>
<td>$1,172,760</td>
<td>44.0%</td>
</tr>
<tr>
<td>Expenses</td>
<td>727,653</td>
<td>293,802</td>
<td>40.4%</td>
<td>826,147</td>
<td>46.6%</td>
</tr>
<tr>
<td>Net Income</td>
<td>$451,523</td>
<td>$169,080</td>
<td></td>
<td>$346,613</td>
<td>$420,842</td>
</tr>
<tr>
<td>Concessions</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenues</td>
<td>$1,612,943</td>
<td>$278,789</td>
<td>17.3%</td>
<td>$1,637,500</td>
<td>14.4%</td>
</tr>
<tr>
<td>Expenses</td>
<td>250,309</td>
<td>116,146</td>
<td>46.4%</td>
<td>401,078</td>
<td>28.8%</td>
</tr>
<tr>
<td>Net Income</td>
<td>$1,362,634</td>
<td>$162,643</td>
<td></td>
<td>$1,236,422</td>
<td>$1,088,694</td>
</tr>
<tr>
<td>Parking</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenues</td>
<td>$2,245,320</td>
<td>$958,197</td>
<td>42.7%</td>
<td>$2,334,980</td>
<td>43.6%</td>
</tr>
<tr>
<td>Expenses</td>
<td>556,598</td>
<td>242,717</td>
<td>43.6%</td>
<td>589,968</td>
<td>42.2%</td>
</tr>
<tr>
<td>Net Income</td>
<td>$1,688,722</td>
<td>$715,480</td>
<td></td>
<td>$1,745,012</td>
<td>$1,838,241</td>
</tr>
<tr>
<td>Ice Arenas</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenues</td>
<td>$1,373,133</td>
<td>$738,868</td>
<td>53.8%</td>
<td>$1,129,279</td>
<td>42.3%</td>
</tr>
<tr>
<td>Expenses</td>
<td>1,328,855</td>
<td>494,945</td>
<td>37.2%</td>
<td>1,007,231</td>
<td>56.3%</td>
</tr>
<tr>
<td>Net Income</td>
<td>$44,278</td>
<td>$243,923</td>
<td></td>
<td>$122,048</td>
<td>($45,133)</td>
</tr>
<tr>
<td>Sculpture Garden &amp; Cowles Conservatory</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenues</td>
<td>$163,732</td>
<td>$55,950</td>
<td>36.1%</td>
<td>$309,800</td>
<td>20.3%</td>
</tr>
<tr>
<td>Expenses</td>
<td>179,280</td>
<td>64,389</td>
<td>36.1%</td>
<td>355,406</td>
<td>18.1%</td>
</tr>
<tr>
<td>Net Income</td>
<td>($15,548)</td>
<td>($8,787)</td>
<td></td>
<td>($45,606)</td>
<td>($43,172)</td>
</tr>
</tbody>
</table>
Enterprise Fund by Service Area (Continued)

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Actual</td>
<td>Percent</td>
</tr>
<tr>
<td></td>
<td>Year End</td>
<td>As of 6/30</td>
</tr>
<tr>
<td>Total Operating Income</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenues</td>
<td>$12,275,656</td>
<td>$4,909,436</td>
</tr>
<tr>
<td>Expenses</td>
<td>$9,285,456</td>
<td>$3,833,315</td>
</tr>
<tr>
<td>Net Income</td>
<td>$2,990,200</td>
<td>$1,076,121</td>
</tr>
<tr>
<td>Non-Operating Expenses</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Improvements</td>
<td>$809,622</td>
<td>$76,947</td>
</tr>
<tr>
<td>MERF Payment</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Debt Service</td>
<td>$729,887</td>
<td>$163,244</td>
</tr>
<tr>
<td>Total Non-Operating Expenses</td>
<td>$1,539,509</td>
<td>$240,191</td>
</tr>
<tr>
<td>Income after Non-Operating Expenses</td>
<td>$1,450,691</td>
<td>$835,930</td>
</tr>
</tbody>
</table>

Golf Operations
Golf revenues have been affected by a rainy first half of the season, causing temporary course closures due to flooding. To the end of 2019 golf operations is projected to have a loss of ($492,848), over budget by $7,833.

Use & Events Permitting
To the end of 2019 Use & Events Permitting is projected to have $420,842 of net income, over budget by $74,229.

Concessions
Concessions net income will be under budget in 2019 due to the fire at Bde Maka Ska pavilion, which has disrupted concessions at that location. To the end of 2019 concessions net income is projected to be $1,088,694, under budget by $147,728.

Parking
Parking operations include revenue collection and maintenance of on-street single-space parking meters, multi space pay and display machines, patron parking permit sales and event parking. Revenues are projected to increase from 2018 due to fee increases. To the end of 2019 parking operations is projected to have net income of $1,838,241, over budget by $93,229.

Ice Arenas
Ice arena operations consist of the Parade and Northeast Ice Arenas. Revenues are projected to end the year slightly over budget, while expenses are projected to end the year over budget due to several one-time expenses. To the end of 2019 ice arena operations is projected to have a net loss of ($45,133), under budget by $167,181.
Sculpture Garden & Cowles Conservatory
The Sculpture Garden is fully open in 2019. Staff is working to increase revenue, which includes rental income, concessions and parking. To the end of 2019 this operation is projected to have a loss of ($43,172), over budget by $2,434.

Enterprise Operating Income
Operating income is the difference between operating revenues and operating expenses. Operating income in 2019 is projected to be $2,766,624, lower than 2018 due to the disruption of concessions at Bde Maka Ska and reduced income at the Ice Arenas.

Operating income is used for facility improvements, debt service, and the MERF pension plan payment. Improvements planned for 2019 include expenses the Hiawatha Golf Course master plan, adding a parking lot at Minnehaha Park, parking equipment, and flooring at Parade and Northeast Ice Arenas.

<table>
<thead>
<tr>
<th>Enterprise Fund Projected 2019 Year-End Reserve for Renewal and Replacement</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reserve Balance 1/1/2019</td>
</tr>
<tr>
<td>Revenues in Excess of Expenditures</td>
</tr>
<tr>
<td>Reserve Balance 12/31/2019</td>
</tr>
</tbody>
</table>
Internal Service Funds

Summary
The Internal Service Funds provide accounting for equipment fleet, information technology and self-insurance services to Park Board departments.

<table>
<thead>
<tr>
<th></th>
<th>2018 Actual</th>
<th>2018 Percent Recognized</th>
<th>2019 Actual</th>
<th>2019 Percent Recognized</th>
<th>Projected Year-End</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Equipment</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenues</td>
<td>$5,818,941</td>
<td>$2,853,621 49.0%</td>
<td>$5,795,976</td>
<td>$3,018,825 52.1%</td>
<td>$5,963,065</td>
</tr>
<tr>
<td>Expenses</td>
<td>5,847,478</td>
<td>1,970,141 33.7%</td>
<td>6,089,125</td>
<td>3,836,950 63.0%</td>
<td>6,207,775</td>
</tr>
<tr>
<td>Net Income</td>
<td>($28,537)</td>
<td>$883,480</td>
<td>($293,149)</td>
<td>($818,125) ($244,710)</td>
<td></td>
</tr>
</tbody>
</table>

| **Information Technology Services** |         |                         |             |                         |                   |
| Revenues          | $2,012,764 | $1,006,383 50.0%        | $2,288,893  | $1,144,447 50.0%        | $2,288,893        |
| Expenses          | 2,081,679  | 920,712 44.2%           | 2,288,893   | 752,227 32.9%           | 2,136,724         |
| Net Income        | ($68,915)  | $85,671               | 0           | $392,220             152,169 |

| **Self-Insurance** |         |                         |             |                         |                   |
| Revenues          | $2,624,084 | $1,162,814 44.3%        | $2,172,586  | $1,266,446 58.3%        | $2,432,892        |
| Expenses          | 1,784,355  | 662,912 37.2%           | 2,172,586   | 787,527 36.2%           | 2,117,949         |
| Net Income        | $839,729   | $499,902              | 0           | $478,919             314,943 |

Equipment
Equipment rental is charged to Park Board departments for use of equipment owned by the Park Board. In 2019 Equipment Services is making equipment purchases that have been delayed due to issues with the state purchasing contract, which accounts for the budgeted loss of ($293,149). As of June 30, $1.9 million of the $2.7 million of budgeted equipment purchases for 2019 had been made. At the end of 2018 the equipment reserve balance was $4.6 million. The projected 2019 year-end equipment reserve balance is $4.4 million.

Information Technology Services
Park Board departments are charged an annual fee for the use and service of computer workstations and access to the Park Board network. Hardware purchases and software license payments are expected in the second half of 2019. At the end of 2018 the Information Technology Services equipment reserve balance was $627,825. The projected 2019 year-end Information Technology Services equipment reserve balance is $779,994.

Self-Insurance
Self-Insurance premiums are collected from Park Board departments to fund activities including workers compensation; property, fire and vandalism insurance; and general, automotive and police professional liability. Self-Insurance revenues are expected to end the year over budget while expenses are expected to end the year under budget, although expenses are dependent on the number and amount of claims paid out. At the end of 2018 the Self-Insurance net asset balance was $7.2 million. The projected 2019 year-end Self-Insurance net asset balance is $7.6 million.
Equipment Services Equipment Reserve Balance
The Internal Service Fund equipment reserve at year-end 2018 was $4.6 million. During 2019 expenses are projected to exceed revenues $244,710 leaving the equipment reserve balance at $4.4 million.

<table>
<thead>
<tr>
<th>2019 Projected Internal Service Fund Year-End Equipment Reserve Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Working Capital January 1, 2019</td>
</tr>
<tr>
<td>Equipment Services expenditures in excess of revenues</td>
</tr>
<tr>
<td>Working Capital December 31, 2019</td>
</tr>
</tbody>
</table>

Information Technology Services Equipment Reserve Balance
The Internal Service Fund information technology services equipment reserve at year-end 2018 was $627,825. During 2019 revenues are projected to exceed expenses by $152,169, leaving the equipment reserve balance at $779,994.

<table>
<thead>
<tr>
<th>2019 Projected Internal Service Fund Year-End Information Technology Equipment Reserve Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Working Capital January 1, 2019</td>
</tr>
<tr>
<td>ITS revenue in excess of expenditures</td>
</tr>
<tr>
<td>Working Capital December 31, 2019</td>
</tr>
</tbody>
</table>

Self-Insurance Fund Net Asset Balance
The Self-Insurance Fund net assets balance at year-end 2018 was $7.2 million. During 2019 revenues are projected to exceed expenses by $314,943, leaving the equipment reserve balance at $7.6 million.

<table>
<thead>
<tr>
<th>2019 Projected Self Insurance Fund Year-End Net Asset Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Working Capital January 1, 2019</td>
</tr>
<tr>
<td>Self Insurance Fund revenue in excess of expenditures</td>
</tr>
<tr>
<td>Working Capital December 31, 2019</td>
</tr>
</tbody>
</table>